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# Discussion of Financial Results

Stanford has experienced substantial growth in its consolidated net assets over the past several years. In the 2005-2006 fiscal year (FY06) consolidated net assets increased \$3 billion to end the year at \$19.9 billion. See Figure 1. Strong investment performance, substantial new gifts and solid operating results for both the Hospitals and the University were responsible for the increase.

In FY06, Stanford's consolidated operating revenues exceeded expenses by \$299 million, about the same as in the 2004-2005 fiscal year (FY05). The University, excluding the Hospitals, reported a surplus from operations of \$141 million in FY06 versus \$130 million in FY05. The Hospitals reported a surplus of \$158 million in FY06, compared with \$169 million in FY05.

## UNIVERSITY

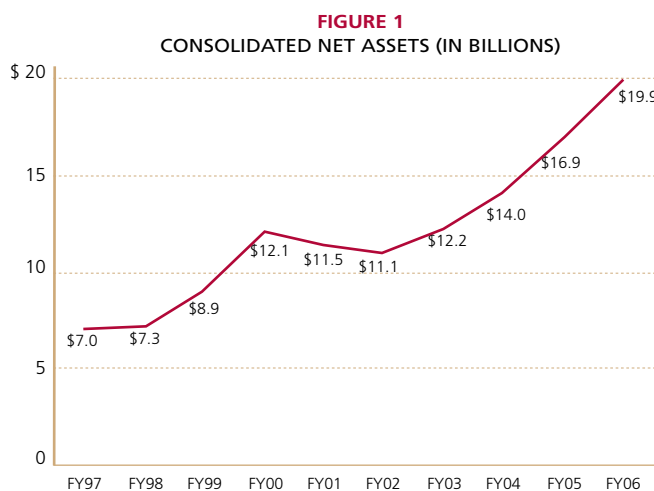
The University ended the year with a surplus from operations of \$141 million. Total revenues and expenses each were 9% higher than in FY05.

Some of the highlights of FY06 included:

**Outstanding Investment Performance.** The University had another year of strong investment performance in FY06 with total investment returns of \$2.5 billion, down slightly from \$2.7 billion in FY05. See the report from the Stanford Management Company on page 55 for an in-depth analysis of University investment strategies and performance.

**Record Donor Support.** The University was fortunate to experience unprecedented levels of giving in FY06. During the year, the University received over 115,000 gifts from more than 72,000 donors with record support to The Stanford Fund, the Graduate School of Business, the Schools of Earth Sciences, Engineering, and Humanities and Sciences, as well as the Department of Athletics and the Hoover Institution. Highlights of gift activity included:

- > Alumnus John Arrillaga gave \$100 million to support various programs and capital projects at the University, including the new Stanford Stadium.



- > Alumnus Philip H. Knight pledged \$100 million for the construction of the Knight Management Center, a new Graduate School of Business campus.
- > Two \$30 million commitments were received for the Initiative on the Environment and Sustainability: one from Priscilla B. and Ward W. Woods, alumnus and trustee, to fund the Woods Institute for the Environment, where environmental programs and collaborative research will be undertaken, and one from alumnus Jay A. Precourt to establish the Precourt Institute for Energy Efficiency.
- > Arthur and Toni Rembe Rock gave \$10 million to create the Rock Center for Corporate Governance at the Law School.

In October 2006, President Hennessy announced The Stanford Challenge, a \$4.3 billion fund raising campaign, the funds from which will be used in seeking solutions to today's complex global problems and educating students

to become tomorrow's leaders. Many of the gifts received by the University in FY06 were in anticipation of this campaign.

### STATEMENT OF ACTIVITIES

The Statement of Activities details operating revenues and expenses and other non-operating changes in net assets during the year. University total net assets increased \$2.7 billion in FY06 compared with a \$2.6 billion increase in FY05. The increase resulted primarily from significant increases in the value of the University's investments and new gifts and pledges.

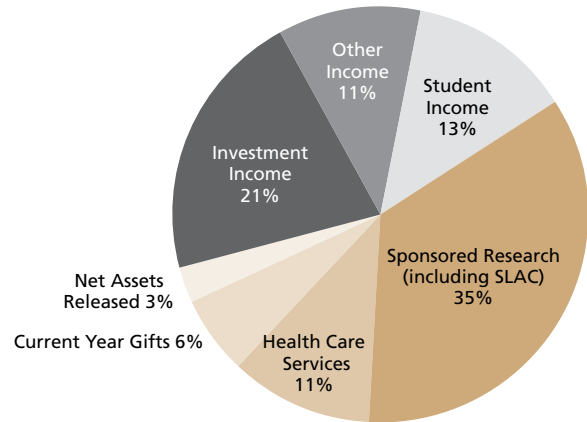
#### Unrestricted Net Assets – Results of Operations

Operating activities include all revenues and expenses that support current year teaching and research efforts and other University priorities.

The components of the University's \$2.9 billion in operating revenues are shown in Figure 2. Sponsored research support accounts for 35% of total revenues with an additional 21% resulting from investment income distributed for operations and 9% from gifts and pledges in support of operations and net assets released from donor restrictions. Highlights of the University's operating activities are summarized below:

- > Student income increased 6% to \$376 million in FY06. As a percentage of total revenues, student income represented 13% of University operating revenues, compared to 14% in the prior year. Undergraduate tuition increased by 4% and graduate tuition increased by 6%. Offsetting tuition and room and board revenues is financial aid. Consistent with prior years, financial aid was 28% of gross student income.
- > Sponsored research support increased \$21 million, or 2%, to \$994 million in FY06, representing 35% of University operating revenues. Direct costs, excluding SLAC, decreased \$40 million or 7% from FY05, as some large, multi-year research projects such as Gravity Probe B began winding down. Revenues generated from SLAC activities increased \$61 million, due mostly to increased construction expenditures for the Linac Coherent Light Source, which will be the world's first x-ray free electron laser when it becomes operational in 2009. Indirect cost recovery was flat at \$172 million in FY06.
- > Health care services revenues for the University increased \$49 million or 18% in FY06 to \$316 million, representing 11% of University revenues. Health care services revenues consist primarily of payments made by the Hospitals

**FIGURE 2**  
FY06 UNIVERSITY OPERATING REVENUES (\$2.9 BILLION)



to the University, including \$274 million to the School of Medicine for faculty physicians' services, the blood center and other essential services. An additional \$26 million includes other services provided by the School of Medicine and other University departments to the Hospitals, reduced by the value of certain services provided by the Hospitals to the School of Medicine and University. The increase is due primarily to higher professional services revenues being paid by the Hospitals to the School of Medicine. These amounts are eliminated in consolidation. Faculty physicians also generated \$16 million in revenues from services provided to external parties, including the Santa Clara Valley Medical Center and the Palo Alto Veterans Administration Hospital.

- > The increases in both current year gifts and net assets released from restrictions are a reflection of the University's record setting fund raising efforts in FY06:
  - Current year gifts in support of operations increased to \$168 million in FY06, from \$144 million in FY05. These gifts are immediately expendable for purposes described by the donor.
  - Net assets released from restrictions, which consist of payments on prior year pledges and prior year gifts released from donor restrictions, totaled \$94 million compared to \$82 million in FY05.
- > Total investment income included in operations represented 21% of University revenues.

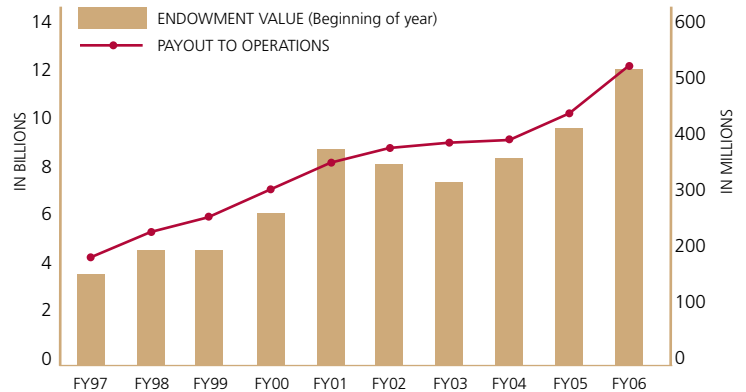
## THE UNIVERSITY'S ENDOWMENT

The University's Endowment is a collection of gift funds and reserves that are set aside and invested to support the University's teaching and research missions. The Endowment grew to \$14.1 billion as of August 31, 2006, representing approximately 77% of the University's net assets. The Endowment includes pure endowment funds, endowed lands, term endowment funds and funds functioning as endowment.

During FY06, the University determined that living trust agreements, which do not provide current income for operations, should be excluded from the reported Endowment balance. Had funds subject to living trust agreements been excluded from the Endowment in FY05, the balance at the end of the year would have been \$11.9 billion instead of the \$12.2 billion previously reported.

The increase in the Endowment of approximately \$2.2 billion in FY06, after payout to operations of \$535 million, resulted from \$2.2 billion of investment returns, \$253 million in new gifts and transfers of \$285 million of expendable funds into the Endowment. Payout to operations from the Endowment is a significant source of operating revenue for the University, covering approximately 19.6% of expenses in FY06 compared to 18.1% in FY05. Distributions in FY06 and FY05 were approximately 4.5% and 4.6%, respectively, of the beginning of year Endowment value.

**FIGURE 3**  
ENDOWMENT VALUE vs PAYOUT TO OPERATIONS



- Endowment income distributed for operations was \$535 million in FY06, up from \$452 million in FY05. The University's Endowment (see insert at left) is intended to generate investment income that can be used to support operating activities of the University. The largest component of endowment income is the payout from Endowment funds invested in the University's Merged Endowment Pool (MEP). In FY06, the MEP payout was \$459 million, up from \$385 million in FY05. Over the last ten years, the payout amount has grown appreciably due primarily to strong investment returns, substantial new gifts and transfers of expendable funds into the Endowment. Also included in endowment income is rental income from ground leases of the University's endowed lands including the Stanford Research Park and the Hyatt Senior Living facility, which opened in July 2005. The remainder results mostly from income on funds functioning as endowment that are invested on behalf of the Graduate School of Business and the Hoover Institution. See Figure 3 for a comparison of payout to Endowment value.
- Other investment income was \$74 million in FY06 compared to \$62 million in FY05. This category includes the payout to operations from the Expendable Funds Pool (EFP), the Endowment Income Funds Pool (EIFP) and the faculty and staff mortgage loan program income. The EFP payout policy seeks to achieve a stable payout to operations, while also providing that amounts in excess of the guidelines be added to the Endowment. EIFP fund holders receive total return. The combined EFP and EIFP payout was approximately \$57 million in FY06, compared to \$46 million in FY05.

> Special program fees and other income totaled \$318 million in FY06, a 9% increase over FY05. This revenue category consists of the external revenues generated by auxiliary enterprises and service centers, executive education, corporate affiliate programs, technology licensing and other programs. Also included are the operations of residential housing and dining (other than room and board revenues from students), catering services, and revenues from the Stanford West Apartments and from intercollegiate athletic activities. Increases were primarily in patent and royalty revenues and corporate affiliate, summer conferences and other program revenues.

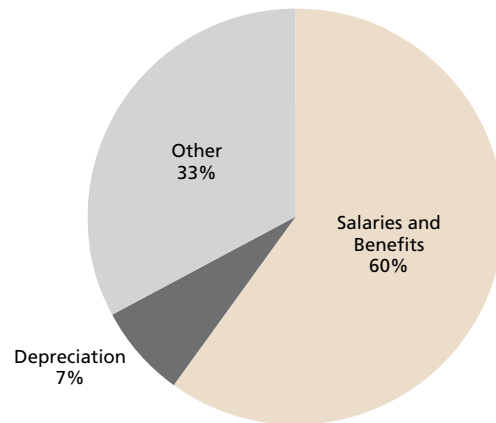
Total expenses increased \$236 million, or 9%, to \$2.7 billion in FY06. As depicted in Figure 4, salaries and benefits comprise approximately 60% of the University's total expenses, depreciation expense was 7% and other operating expenses represented approximately 33%.

- > Salaries and benefits increased 11% in FY06 to \$1.6 billion. Increases in salaries were related to the University's merit program and certain targeted increases to address equity and retention. In addition, staff headcount increased by approximately 3% during the year. Benefits expense increased due to increases in health care insurance costs and to changes in the University's post retirement medical benefit plan in January 2006.
- > Depreciation expense increased 3% to \$198 million in FY06 from \$192 million in FY05 as a number of new projects were placed in service during the year.
- > Other operating expenses increased 7% to \$900 million in FY06 compared to \$839 million in FY05. The majority of the increase is the result of the increased construction activities at SLAC.

**Other Changes in Unrestricted Net Assets**

In total, unrestricted net assets of the University, including \$141 million from operations, increased \$1.9 billion. The increase in other changes in unrestricted net assets was due primarily to a \$1.8 billion increase in the market value of investments, net of \$535 million of endowment income and \$74 million of EFP and other investment income distributed for operations. In years with strong investment performance, the University's investment returns exceed the amount of the predetermined payout to operations and the excess is added to the Endowment. In FY06, total investment return of the EFP was \$241 million, of which \$180 million was added to the Endowment.

**FIGURE 4**  
FY06 UNIVERSITY OPERATING EXPENSES (\$2.7 BILLION)



**Temporarily Restricted Net Assets**

Temporarily restricted net assets increased \$441 million to \$1.0 billion in FY06. Included in this category are pledges that will become expendable upon payment, gifts pending designation by the donor and gifts for capital construction and certain other purposes. The University recorded \$591 million of new temporarily restricted gifts and pledges in FY06, net of discounts and allowances. During the year, \$94 million of temporarily restricted net assets were released from their restrictions and utilized to fund operating activities. Another \$50 million of capital and other gifts for use by the University and Hospitals were released to unrestricted net assets to fund capital and other non-operating activities. Finally, \$55 million of pending funds were moved into permanently restricted endowed funds, following donor instructions.

**Permanently Restricted Net Assets**

Permanently restricted net assets increased by \$328 million to almost \$4 billion during FY06. The principal value of these funds must be invested in perpetuity to generate endowment income to be used only for purposes designated by donors. The increase was due primarily to the receipt of \$205 million in new gifts and pledges to the Endowment, net of discounts and allowances, and \$61 million in gains on investments held in the Endowment that were reinvested per the donor's instruction. In addition, \$55 million in funds previously pending designation was transferred from temporarily restricted net assets and \$31 million of previously unrestricted funds were transferred to permanently restricted net assets, in order to satisfy matching gift conditions.

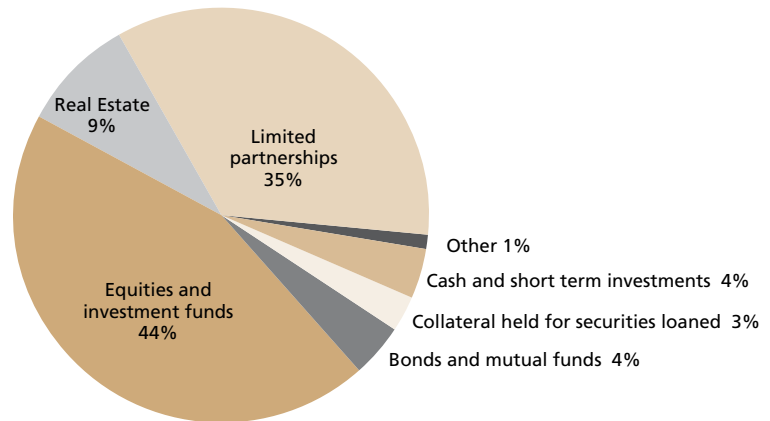
## FINANCIAL POSITION

The University's Statement of Financial Position reflects the strong investment returns, increased giving and the solid operating results experienced during its current fiscal year. In FY06, total University assets increased \$2.8 billion to \$21.8 billion, while total University liabilities increased only \$106 million to \$3.4 billion.

Highlights of the Statement of Financial Position are as follows:

- > Cash and cash equivalents increased \$25 million in FY06. The University closely manages its cash balances to maximize returns on its funds through short term investments.
- > Net pledges receivable increased approximately \$110 million to \$583 million in FY06, another reflection of the strong year for giving. Valuation allowances were recorded for pledges that may not be collectible or where the pledge terms may be extended.
- > Total investments increased by \$2.4 billion, or 16%, to \$17.5 billion. See Figure 5 for investment asset allocation as of August 31, 2006.
- > Plant facilities, net of accumulated depreciation, increased \$193 million to \$2.5 billion in FY06. Net additions to plant facilities in FY06 totaled \$337 million, bringing gross plant facilities before accumulated depreciation to \$4.6 billion. Additions to the University's plant facilities in FY06 included the newly renovated Stanford Stadium, the Arrillaga Family Recreation Center, the Kavli Institute for Particle Astrophysics and Cosmology at SLAC and the purchase of a 35-acre technology park in Redwood City to be developed to allow for off campus growth.
- > Deferred rental income, consisting of prepaid rents on properties leased by the University, was \$368 million at August 31, 2006. These amounts are recognized as revenue ratably over the terms of the associated leases. Of this amount, \$312 million relates to the Stanford Shopping Center 51-year ground lease, which the University entered into in 2003.
- > Notes and bonds payable were \$1.3 billion at August 31, 2006, up slightly from FY05 due to increased use of commercial paper during FY06. The University's debt policy governs the amount and type of debt Stanford may incur and is intended to preserve long

**FIGURE 5**  
INVESTMENT ASSET ALLOCATION



term debt capacity, financial flexibility and access to capital markets at competitive rates. The University uses a combination of fixed and variable rate debt to fund a number of projects, including academic facilities, residential housing and dining facilities, faculty and staff mortgage loans and other miscellaneous projects.

## HOSPITALS

The financial results and financial position of Stanford Hospital and Clinics (SHC) and the Lucile Packard Children's Hospital (LPCH) are combined in the consolidated financial statements under the "Hospitals" column. The University is the sole member of each of the Hospitals.

In 2006, management of the University revised the operating measure for the Hospitals to exclude all investment returns. All unrestricted investment returns that were previously included in operations have been reclassified to other changes in unrestricted net assets.

The Hospitals had a combined operating surplus of \$158 million, down 7% from \$169 million in FY05. At August 31, 2006, the Hospitals' net assets were \$1.5 billion versus \$1.1 billion at August 31, 2005, an increase of \$337 million or 30%. The following discussion summarizes the individual financial results of SHC and LPCH as shown in the consolidated financial statements.

## STANFORD HOSPITAL AND CLINICS

SHC continued to strengthen its financial position in FY06, generating income from operations of \$115 million, down 6% from \$122 million in FY05.

### STATEMENT OF ACTIVITIES

Revenues increased by 10% to \$1.5 billion.

- > Patient revenues increased by 9%, to \$1.4 billion. Inpatient revenues, which make up 55% of the total, grew by 11% on continuing increases in patient volume. Despite significant capacity limitations, total patient days were up by 6%. Outpatient revenues increased by 8%, accounting for 45% of the total.
- > Other income, which includes the results of the outreach laboratory and various related entities, was up by 36% to \$67 million.
- > Net assets released from restrictions were virtually unchanged from FY05 at \$4 million.

Expenses increased by 12% to \$1.4 billion.

- > Salaries and benefits grew by 13% to \$596 million. The number of employees was up 6% in response to growth in patient volumes, while salaries were increased to maintain SHC's position in the competitive market for health care professionals.
- > Physician services and support increased by 16% to \$267 million. This category includes all payments to the University for services, the majority of which are payments to the School of Medicine for physician services. Payments for physician services increased significantly in FY06.
- > Depreciation remained essentially unchanged from FY05 at \$39 million.
- > Other Expense includes such categories as supplies, purchased and professional services, and bad debt expense. These expenses were up 10% to \$469 million as a result of both increases in patient volumes and increases in prices.

Total net assets increased \$195 million to \$650 million.

- > Unrestricted net assets increased by \$187 million to \$624 million. Most of this growth came from SHC's income from operations of \$115 million and from investment income and gains of \$54 million.

- > Temporarily restricted net assets increased by \$7 million to \$23 million and permanently restricted net assets increased by \$1 million to \$4 million in FY06.

### FINANCIAL POSITION

SHC's Statement of Financial Position reflects continued investments in the facilities and systems required to be the provider of choice for complex care in the communities it serves.

Net assets increased to \$650 million in FY06 as SHC continued to strengthen its financial position to support the expansion of services to the community and to support the shared missions of the Hospital and the School of Medicine. Some highlights for the year were:

- > Unrestricted cash and investments were \$749 million at the end of FY06, an increase of \$107 million. As a result, days cash on hand increased from 198 to 205.
- > Assets held by a trustee, included in investments in the consolidated financial statements, increased by \$291 million to \$403 million. The increase represents the unexpended proceeds of the 2006 bond issue, which will be spent on new outpatient facilities, a new electronic clinical information system, and other facilities and systems projects.
- > Property and equipment, net of depreciation, increased \$133 million to \$404 million during FY06. The largest elements of the increase were the purchase of facilities in Redwood City that will be developed to expand the availability of outpatient care, and initial expenditures on the new clinical information system.
- > Bonds payable increased to \$855 million with the issuance of \$428 million in new debt in March 2006. The proceeds of this issue are being used to fund improved and expanded facilities, and new and improved equipment and information systems.

### LUCILE PACKARD CHILDREN'S HOSPITAL

LPCH continued its strong financial performance in FY06, generating income from operations of \$43 million, down slightly from \$47 million in FY05. Net assets increased \$142 million to \$829 million at August 31, 2006, while net patient revenues grew 6% to \$470 million. LPCH has been able to stem the rise in medical inflation through continuous management focus on costs and operational improvements.

Other financial highlights for LPCH:

- > Inpatient net revenues, which make up approximately 83% of total net patient revenues, grew by less than 4% as a result of an increase in services provided to Medi-Cal beneficiaries, as well as the Hospital's continued capacity limitations, which have limited its ability to expand inpatient services. The Medi-Cal program reimburses LPCH significantly less than commercial payers. Medi-Cal patients represented 39% of gross patient revenues in FY06 and 33% in FY05.
- > Outpatient visits increased by 2% from FY05 and resulted in increased net revenues of \$12 million.
- > LPCH's community benefits, including services to patients under Medi-Cal and other publicly sponsored programs that reimburse at amounts less than the cost of services provided to the recipients, were \$105 million in FY06 compared with \$78 million in FY05. LPCH also invests in improving the health of the children of San Mateo and Santa Clara counties through a range of community based programs.
- > Unrestricted cash and investments increased by \$15 million to \$304 million at August 31, 2006. Though this represents a slight decrease in days cash on hand from 252 to 249, this is a direct result of an acquisition of ground leases for future expansion, which will be reimbursed through a release of bond proceeds in FY07. It is anticipated that these sites will be used for future expansion to meet the continued high demand for complex children's and obstetrics services.

LPCH continues to struggle with inpatient capacity issues. These issues are being addressed by current and planned expansions of bed and operating room capacity, as well as adding additional LPCH managed satellite operations throughout the greater community. Construction of additional beds and new outpatient centers for heart, dialysis and cancer, as well as surgical suites and enhancements to diagnostic laboratory and radiology services, are scheduled to be completed by the summer of 2008.

## FUTURE FINANCIAL CHALLENGES

Notwithstanding the excellent financial performance of the past several years, the University and the Hospitals face several financial challenges:

- > **Federal Research Funding.** Federal funding for research is expected to decline over the next several years as government resources are allocated to other initiatives. This continues to be an area of concern for the University, whose largest source of operating revenues is federally funded research. As funding for research from the federal government declines, the University will need to seek other funding sources for the important research being performed. Such funding could come from non-federal sponsors, University funds and gifts.
- > **Affordable Housing.** The residential area surrounding Stanford has some of the highest housing costs in the country, creating a significant obstacle in recruiting and retaining faculty and senior staff. In response to this challenge, the University provides housing assistance salary subsidies, and low-current-interest and deferred-interest mortgages. Housing assistance subsidies were \$10 million in FY06 and \$9.2 million in FY05. Faculty and staff mortgages increased to \$297 million in FY06 from \$268 million in FY05.
- > **Health Care Services Costs.** Nursing and other hospital personnel compensation, as well as pharmaceutical and equipment costs, are increasing as fast, or faster than, medical reimbursement rates. Due to inpatient capacity constraints, the Hospitals have limited ability to absorb these increased costs through greater volume. As a result, the Hospitals may be challenged to sustain operating margins at FY06 levels.
- > **State Reimbursement of Health Care Services Costs.** Low Medi-Cal reimbursement is a statewide issue that has a significant impact on the Hospitals, especially at LPCH, where Medi-Cal volumes have increased substantially over the past year. The Hospitals' estimated cost in excess of reimbursements for Medi-Cal and county services was \$154 million in FY06, up from \$118 million in FY05. The Hospitals continually interface with their state representatives, as well as with the local Medi-Cal managed care plans, in a long-term effort to bring reimbursement for these patients closer to cost.



> **Commute Trip Limitations.** The number of automobiles entering and departing the campus during peak commute hours is limited under an agreement with the county in which the University is located. As a result, the University is exploring various means of reducing traffic to and from the main campus. In early FY06, the University purchased a nearby technology park to facilitate off campus growth. In addition, the University funds programs to encourage the use of public transportation. These programs cost approximately \$5 million in FY06 and the costs are expected to increase in the future.

> **Seismic Risk.** The University is located in a region that is subject to seismic activity. The 1906 San Francisco and 1989 Loma Prieta earthquakes inflicted substantial damage to University facilities. Despite investments in seismic upgrades and retrofits over the past several years, in the event of a significant future earthquake, the University could suffer substantial damage to its facilities and disruption to its operations. The University carries no third-party insurance for facilities damage sustained from a seismic event.

> **Data and Network Security.** Stanford's computer network and enterprise applications are essential to its academic, research and business operations. The network is constantly under attack by individuals outside the University in an attempt to gain access to restricted data or to cause damage to the network in a variety of ways. In response to these threats, the University expends millions of dollars annually in network security services. This type of activity is expected to continue to evolve over time and the cost of preventing these attacks is likely to continue to increase along with the sophistication of those perpetrating the attacks.

The University and Hospitals continued to demonstrate solid fiscal management, further strengthening our financial position. Despite several years of solid performance, we remain mindful of our responsibility to protect and increase Stanford's resources. The University's success is due in large part to the many faculty, staff, students, trustees, alumni, parents and others who have helped to support us in our endeavors to remain a leading edge research university. We look forward to their continued support, which will allow us to build on the past years' financial successes and sustain the University's future.



RANDALL S. LIVINGSTON  
Vice President for Business Affairs and  
Chief Financial Officer, Stanford University



M. SUZANNE CALANDRA  
Controller  
Stanford University



DAVID R. EBEL  
Interim Chief Financial Officer  
Stanford Hospital and Clinics



TIMOTHY W. CARMACK  
Chief Financial Officer  
Lucile Salter Packard Children's Hospital

# Selected Financial Data

FISCAL YEARS ENDED AUGUST 31

	2006	2005	2004	2003	2002	2001
(in millions of dollars)						
<b>STATEMENT OF ACTIVITIES DATA:</b>						
Student income (A)	\$ 376	\$ 356	\$ 332	\$ 318	\$ 305	\$ 300
Sponsored research support	994	973	924	860	802	727
Health care services	1,851	1,699	1,501	1,277	1,181	1,010
Current year gifts in support of operations	168	144	105	113	104	111
Net assets released from restrictions	117	104	64	72	51	64
Investment income distributed for operations	609	514	460	495	436	411
Special program fees and other income	396	351	329	320	292	275
<b>Total Revenues</b>	<b>4,511</b>	<b>4,141</b>	<b>3,715</b>	<b>3,455</b>	<b>3,171</b>	<b>2,898</b>
<b>Total Expenses</b>	<b>4,212</b>	<b>3,842</b>	<b>3,572</b>	<b>3,319</b>	<b>3,145</b>	<b>2,877</b>
Excess of revenues over expenses	299	299	143	136	26	21
Other changes in net assets	2,709	2,598	1,596	1,028	(487)	(612)
<b>Net change in total net assets</b>	<b>\$ 3,008</b>	<b>\$ 2,897</b>	<b>\$ 1,739</b>	<b>\$ 1,164</b>	<b>\$ (461)</b>	<b>\$ (591)</b>
<b>FINANCIAL POSITION HIGHLIGHTS:</b>						
Cash and cash equivalents	\$ 579	\$ 629	\$ 638	\$ 602	\$ 522	\$ 444
Pledges receivable, net	619	507	454	475	513	527
Investments at fair value	19,263	16,351	13,318	11,806	9,520	10,514
Plant facilities, net of accumulated depreciation	3,164	2,800	2,743	2,723	2,527	2,365
Notes and bonds payable:						
University	1,309	1,266	1,288	1,275	1,246	1,218
Hospitals	1,006	582	587	591	224	228
<b>Total net assets, end of year</b>	<b>19,881</b>	<b>16,873</b>	<b>13,976</b>	<b>12,237</b>	<b>11,073</b>	<b>11,534</b>
University endowment	14,085	12,205	9,922	8,614	7,613	8,250
<b>STUDENTS:</b>						
<b>ENROLLMENT: (B)</b>						
Undergraduate	6,689	6,705	6,753	6,654	6,731	6,637
Graduate	8,201	8,176	8,093	7,800	7,608	7,536
<b>DEGREES CONFERRED:</b>						
Bachelor degrees	1,756	1,790	1,713	1,788	1,692	1,676
Advanced degrees	3,093	2,945	2,931	2,855	2,777	2,936
<b>FACULTY:</b>						
MEMBERS OF THE ACADEMIC COUNCIL	1,418	1,400	1,410	1,396	1,377	1,384
<b>ANNUAL UNDERGRADUATE TUITION RATE</b>						
(IN DOLLARS)	\$ 31,200	\$ 29,847	\$ 28,563	\$ 27,204	\$ 25,917	\$ 24,441

(A) Financial aid is reported as a reduction of student income in the statement of activities.

(B) Enrollment for fall quarter immediately following fiscal year end.

# Consolidated Statements of Financial Position

AT AUGUST 31, 2006 AND 2005 (in thousands of dollars)

	2006			2005
	UNIVERSITY	HOSPITALS	CONSOLIDATED	CONSOLIDATED
<b>ASSETS</b>				
Cash and cash equivalents	\$ 459,871	\$ 119,213	\$ 579,084	\$ 629,215
Accounts receivable, net	257,015	309,701	566,716	466,849
Receivables (payables) from SHC and LPCH, net	41,704	(41,704)	-	-
Inventories, prepaid expenses and other assets	34,173	128,758	162,931	110,933
Pledges receivable, net	583,171	35,634	618,805	506,872
Student loans receivable, net	63,374	-	63,374	63,148
Faculty and staff mortgages and other loans receivable, net	297,956	-	297,956	268,928
Investments at fair value, including securities pledged or on loan of \$573,229 and \$555,025 for 2006 and 2005, respectively	17,524,666	1,738,545	19,263,211	16,351,384
Plant facilities, net of accumulated depreciation	2,546,480	617,450	3,163,930	2,800,418
Works of art and special collections	-	-	-	-
<b>TOTAL ASSETS</b>	<b>\$ 21,808,410</b>	<b>\$ 2,907,597</b>	<b>\$ 24,716,007</b>	<b>\$ 21,197,747</b>
<b>LIABILITIES AND NET ASSETS</b>				
LIABILITIES:				
Accounts payable and accrued expenses	\$ 570,128	\$ 422,082	\$ 992,210	\$ 942,353
Pending trades	105,796	-	105,796	183,870
Liabilities under security agreements	658,196	-	658,196	631,955
Deferred rental income	367,565	-	367,565	362,164
Income beneficiary share of living trust investments	344,921	-	344,921	301,896
Notes and bonds payable	1,308,562	1,006,202	2,314,764	1,848,892
U.S. government refundable loan funds	52,394	-	52,394	54,005
<b>TOTAL LIABILITIES</b>	<b>3,407,562</b>	<b>1,428,284</b>	<b>4,835,846</b>	<b>4,325,135</b>
NET ASSETS:				
Unrestricted	13,448,790	1,174,473	14,623,263	12,423,390
Temporarily restricted	1,001,137	114,079	1,115,216	653,899
Permanently restricted	3,950,921	190,761	4,141,682	3,795,323
<b>TOTAL NET ASSETS</b>	<b>18,400,848</b>	<b>1,479,313</b>	<b>19,880,161</b>	<b>16,872,612</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 21,808,410</b>	<b>\$ 2,907,597</b>	<b>\$ 24,716,007</b>	<b>\$ 21,197,747</b>

The accompanying notes are an integral part of these consolidated financial statements.

# Consolidated Statements of Activities

FOR THE YEARS ENDED AUGUST 31, 2006 AND 2005 (in thousands of dollars)

	2006			2005
	UNIVERSITY	HOSPITALS	CONSOLIDATED	CONSOLIDATED
<b>UNRESTRICTED NET ASSETS ACTIVITY</b>				
REVENUES:				
Student income:				
Undergraduate programs	\$ 213,352	\$ -	\$ 213,352	\$ 204,287
Graduate programs	210,380	-	210,380	197,867
Room and board	95,327	-	95,327	90,936
Student financial aid	(142,898)	-	(142,898)	(137,171)
<b>TOTAL STUDENT INCOME</b>	<b>376,161</b>	<b>-</b>	<b>376,161</b>	<b>355,919</b>
Sponsored research support:				
Direct costs - University	523,886	-	523,886	563,968
Direct costs - Stanford Linear Accelerator Center	297,979	-	297,979	237,317
Indirect costs	172,249	-	172,249	172,094
<b>TOTAL SPONSORED RESEARCH SUPPORT</b>	<b>994,114</b>	<b>-</b>	<b>994,114</b>	<b>973,379</b>
Health care services:				
Patient care, net	-	1,835,058	1,835,058	1,692,658
Physicians' services and support - SHC and LPCH, net	300,176	(300,176)	-	-
Physicians' services and support - other facilities, net	16,098	-	16,098	6,514
<b>TOTAL HEALTH CARE SERVICES</b>	<b>316,274</b>	<b>1,534,882</b>	<b>1,851,156</b>	<b>1,699,172</b>
<b>CURRENT YEAR GIFTS IN SUPPORT OF OPERATIONS</b>	<b>167,700</b>	<b>-</b>	<b>167,700</b>	<b>144,331</b>
Net assets released from restrictions:				
Payments received on prior year pledges	60,098	-	60,098	45,169
Prior year gifts released from donor restrictions	34,003	22,943	56,946	58,261
<b>TOTAL NET ASSETS RELEASED FROM RESTRICTIONS</b>	<b>94,101</b>	<b>22,943</b>	<b>117,044</b>	<b>103,430</b>
Investment income distributed for operations:				
Endowment	534,734	-	534,734	451,959
Expendable funds pool and other investment income	74,149	-	74,149	62,315
<b>TOTAL INVESTMENT INCOME DISTRIBUTED FOR OPERATIONS</b>	<b>608,883</b>	<b>-</b>	<b>608,883</b>	<b>514,274</b>
<b>SPECIAL PROGRAM FEES AND OTHER INCOME</b>	<b>318,490</b>	<b>77,868</b>	<b>396,358</b>	<b>350,087</b>
<b>TOTAL REVENUES</b>	<b>2,875,723</b>	<b>1,635,693</b>	<b>4,511,416</b>	<b>4,140,592</b>
EXPENSES:				
Salaries and benefits	1,636,697	822,741	2,459,438	2,209,224
Depreciation	198,005	56,329	254,334	243,782
Other operating expenses	900,284	598,467	1,498,751	1,388,476
<b>TOTAL EXPENSES</b>	<b>2,734,986</b>	<b>1,477,537</b>	<b>4,212,523</b>	<b>3,841,482</b>
<b>EXCESS OF REVENUES OVER EXPENSES</b>	<b>\$ 140,737</b>	<b>\$ 158,156</b>	<b>\$ 298,893</b>	<b>\$ 299,110</b>

The accompanying notes are an integral part of these consolidated financial statements.

# Consolidated Statements of Activities

FOR THE YEARS ENDED AUGUST 31, 2006 AND 2005 (in thousands of dollars)

	2006			2005
	UNIVERSITY	HOSPITALS	CONSOLIDATED	CONSOLIDATED
<b>UNRESTRICTED NET ASSETS ACTIVITY</b> (continued)				
<b>EXCESS OF REVENUES OVER EXPENSES</b>	<b>\$ 140,737</b>	<b>\$ 158,156</b>	<b>\$ 298,893</b>	<b>\$ 299,110</b>
Other changes in unrestricted net assets:				
Expendable gifts invested in the endowment	3,215	-	3,215	5,512
Investment returns not included in operations	1,753,061	108,663	1,861,724	2,123,657
Hospital equity transfers	22,364	(22,364)	-	-
Capital and other gifts released from restrictions	49,588	11,824	61,412	37,946
Capital gifts released from University	-	764	764	6,580
(Increase) decrease in minimum pension liability	13,149	33,462	46,611	(26,774)
Transfer to permanently restricted net assets	(30,917)	-	(30,917)	(13,128)
Transfer to temporarily restricted net assets	(6,726)	-	(6,726)	(14,503)
Swap interest and unrealized losses	(12,965)	-	(12,965)	(11,019)
Cumulative effect of change in accounting principle for asset retirement obligations	(13,021)	(4,876)	(17,897)	-
Other	(17,145)	12,904	(4,241)	(39,931)
<b>NET CHANGE IN UNRESTRICTED NET ASSETS</b>	<b>1,901,340</b>	<b>298,533</b>	<b>2,199,873</b>	<b>2,367,450</b>
<b>TEMPORARILY RESTRICTED NET ASSETS ACTIVITY</b>				
Gifts and pledges, net	590,633	43,141	633,774	249,999
Investment gains	49,408	11,849	61,257	28,256
Change in value of living trust agreements, net	(3,085)	-	(3,085)	(15,894)
Net assets released to operations	(94,101)	(22,943)	(117,044)	(103,430)
Capital and other gifts released to unrestricted net assets	(49,588)	(11,824)	(61,412)	(37,946)
Capital gifts released to Hospitals unrestricted net assets	(764)	-	(764)	(6,580)
Transfer from unrestricted net assets	6,726	-	6,726	14,503
Transfer to permanently restricted net assets	(55,169)	-	(55,169)	(32,055)
Other	(2,786)	(180)	(2,966)	3,464
<b>NET CHANGE IN TEMPORARILY RESTRICTED NET ASSETS</b>	<b>441,274</b>	<b>20,043</b>	<b>461,317</b>	<b>100,317</b>
<b>PERMANENTLY RESTRICTED NET ASSETS ACTIVITY</b>				
Gifts and pledges, net	204,993	18,579	223,572	266,078
Investment gains	61,225	-	61,225	133,427
Change in value of living trust agreements, net	(28,273)	-	(28,273)	735
Transfer from unrestricted net assets	30,917	-	30,917	13,128
Transfer from temporarily restricted net assets	55,169	-	55,169	32,055
Other	3,749	-	3,749	(16,307)
<b>NET CHANGE IN PERMANENTLY RESTRICTED NET ASSETS</b>	<b>327,780</b>	<b>18,579</b>	<b>346,359</b>	<b>429,116</b>
<b>NET CHANGE IN TOTAL NET ASSETS</b>	<b>2,670,394</b>	<b>337,155</b>	<b>3,007,549</b>	<b>2,896,883</b>
Total net assets, beginning of year	15,730,454	1,142,158	16,872,612	13,975,729
<b>TOTAL NET ASSETS, END OF YEAR</b>	<b>\$ 18,400,848</b>	<b>\$ 1,479,313</b>	<b>\$ 19,880,161</b>	<b>\$ 16,872,612</b>

The accompanying notes are an integral part of these consolidated financial statements.

# Consolidated Statements of Cash Flows

FOR THE YEARS ENDED AUGUST 31, 2006 AND 2005 (in thousands of dollars)

	2006			2005
	UNIVERSITY	HOSPITALS	CONSOLIDATED	CONSOLIDATED
<b>CASH FLOW FROM OPERATING ACTIVITIES:</b>				
Change in net assets	\$ 2,670,394	\$ 337,155	\$ 3,007,549	\$ 2,896,883
Adjustments to reconcile change in net assets to net cash provided by operating activities:				
Cumulative effect of change in accounting principle for asset retirement obligations	13,021	4,876	17,897	-
Depreciation, amortization and loss on disposal of fixed assets	202,346	56,709	259,055	245,033
Net realized and unrealized (gains) losses on investments and security agreements	(2,126,785)	(70,678)	(2,197,463)	(2,544,173)
Net realized and unrealized losses on derivatives	(12,965)	(11,594)	(24,559)	5,810
Actuarial change on living trust obligations	18,493	-	18,493	492
Permanently restricted investment loss (income)	36	(9,463)	(9,427)	(8,687)
Gifts restricted for long term investments	(64,188)	(61,720)	(125,908)	(312,420)
Net (increase) decrease in accounts receivable, pledges receivable and receivables from SHC and LPCH	(54,933)	(343,870)	(398,803)	3,436
Decrease (increase) in inventories, prepaid expenses and other assets	19,827	(49,036)	(29,209)	(21,188)
Increase (decrease) in accounts payable and accrued expenses	75,142	(33,607)	41,535	57,300
Increase (decrease) in deferred rental income	5,401	-	5,401	(8,276)
(Decrease) increase in U.S. government refundable loan funds	(1,611)	-	(1,611)	478
<b>NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES</b>	<b>744,178</b>	<b>(181,228)</b>	<b>562,950</b>	<b>314,688</b>
<b>CASH FLOW FROM INVESTING ACTIVITIES:</b>				
Land, building and equipment purchases	(395,108)	(210,568)	(605,676)	(311,695)
Student, faculty and other loans:				
New loans made	(69,691)	-	(69,691)	(58,481)
Principal collected	40,437	-	40,437	41,855
Purchases of investments	(9,852,862)	(232,348)	(10,085,210)	(9,041,954)
Sales and maturities of investments	9,489,338	72,324	9,561,662	8,758,703
<b>NET CASH USED FOR INVESTING ACTIVITIES</b>	<b>(787,886)</b>	<b>(370,592)</b>	<b>(1,158,478)</b>	<b>(611,572)</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES:</b>				
Gifts and reinvested income of endowment, capital projects and other restricted purposes	6,753	61,720	68,473	294,077
(Decrease) increase in investment income for restricted purposes	(36)	9,528	9,492	7,529
Proceeds from borrowing	63,000	428,500	491,500	5,932
Bond issuance costs	-	(18,987)	(18,987)	-
Repayment of notes and bonds payable	(20,877)	(4,445)	(25,322)	(25,993)
Increase in liabilities under security agreements	26,241	-	26,241	11,431
Other financing	(6,000)	-	(6,000)	(5,354)
<b>NET CASH PROVIDED BY FINANCING ACTIVITIES</b>	<b>69,081</b>	<b>476,316</b>	<b>545,397</b>	<b>287,622</b>
<b>INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>25,373</b>	<b>(75,504)</b>	<b>(50,131)</b>	<b>(9,262)</b>
Cash and cash equivalents, beginning of year	434,498	194,717	629,215	638,477
<b>CASH AND CASH EQUIVALENTS, END OF YEAR</b>	<b>\$ 459,871</b>	<b>\$ 119,213</b>	<b>\$ 579,084</b>	<b>\$ 629,215</b>
<b>SUPPLEMENTAL DATA:</b>				
Gifts of equipment	\$ 16,550	\$ 77	\$ 16,627	\$ 1,439
Interest paid during the year	\$ 65,480	\$ 31,466	\$ 96,946	\$ 82,032
Cash collateral received under securities lending agreements	\$ 599,191	\$ -	\$ 599,191	\$ 580,789

The accompanying notes are an integral part of these consolidated financial statements.

# Notes to the Consolidated Financial Statements

## 1. Basis of Presentation and Significant Accounting Policies

**BASIS OF PRESENTATION** The consolidated financial statements include the accounts of Stanford University (the University), Stanford Hospital and Clinics (SHC), Lucile Salter Packard Children's Hospital at Stanford (LPCH) and other majority-owned or controlled entities. All significant inter-entity transactions and balances have been eliminated upon consolidation. Certain prior year amounts have been reclassified to conform to the current year's presentation. These reclassifications had no impact on the change in net assets or total net assets.

### University

The University is a private, not-for-profit educational institution, founded in 1885 by Senator Leland and Mrs. Jane Stanford in memory of their son, Leland Stanford Jr. A Board of Trustees (the Board) governs the University, which is organized into seven schools with 1,807 faculty and 14,890 graduate and undergraduate students. The "University" category presented in the financial statements comprises all of the accounts of the University, including the Stanford Alumni Association (SAA), the Hoover Institution and other institutes and research centers and the Stanford Linear Accelerator Center (SLAC).

The University manages and operates SLAC for the Department of Energy (DOE) under a management and operating contract; therefore, the revenues and expenditures of SLAC are included in the statement of activities. SLAC is a federally funded research and development center owned by the DOE and, accordingly, the assets and liabilities are not included in the University's statement of financial position, other than employee-related accrued compensation and related receivables from the DOE.

### Hospitals

The health care activities of SHC and LPCH (the Hospitals), including revenues, expenses, assets and liabilities, are consolidated in these financial statements. Each of the Hospitals is a California not-for-profit public benefit corporation. The University is the sole member of each of the Hospitals. The Hospitals support the mission of medical education and clinical research of the University's School of Medicine. They operate two licensed acute care and specialty hospitals on the Stanford campus and numerous physician clinics on the campus, in community settings and in association with regional hospitals in the San Francisco Bay Area. The Hospitals jointly control a captive insurance company.

Each of the Hospitals prepares separate, stand-alone financial statements. For purposes of presentation of the Hospitals' balance sheets, statements of operations and changes in net assets and statements of cash flows in these consolidated financial statements, conforming reclassifications have been made to the Hospitals' revenues, expenses, investment income and inter-entity receivables and payables consistent with categories in these consolidated financial statements.

**BASIS OF ACCOUNTING** The financial statements are prepared in accordance with accounting principles generally accepted in the United States of America. These principles require management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

For financial reporting purposes, net assets and revenues, expenses, gains and losses are classified into one of three categories — unrestricted, temporarily restricted or permanently restricted.

### **Unrestricted Net Assets**

Unrestricted net assets are expendable resources used to support the University's core activities of teaching and research or the Hospitals' patient care, teaching and research missions. These net assets may be designated by the University or the Hospitals for specific purposes under internal operating and administrative arrangements or be subject to contractual agreements with external parties. Donor-restricted contributions that relate to the University's or the Hospitals' core activities and are received and expended, or deemed expended based on the nature of donors' restrictions, are classified as unrestricted. Donor-restricted resources intended for capital projects are initially recorded as temporarily restricted and released from their temporary restrictions and reclassified as unrestricted support when the asset is placed in service. All expenses are recorded as a reduction of unrestricted net assets. Unrestricted net assets include funds designated for operations, plant facilities, endowment gains and funds functioning as endowment.

Management considers all revenues and expenses to be related to operations except investment gains not included in operations, capital and other gifts released from restrictions, expendable gifts invested in the endowment, hospital equity transfers, minimum pension liability and certain other non-operating changes, which are reported in other changes in unrestricted net assets.

### **Temporarily Restricted Net Assets**

Temporarily restricted net assets include gifts and pledges that are subject to donor-imposed restrictions that expire with the passage of time, payment of pledges or specific actions to be undertaken by the University or the Hospitals, at which time they are released and reclassified to unrestricted support. Of the amounts included in temporarily restricted net assets, approximately 45% are for capital projects and 55% are for other institutional support.

### **Permanently Restricted Net Assets**

Permanently restricted net assets consist principally of endowment, annuity and life income funds, which are subject to donor-imposed restrictions requiring that the principal be invested in perpetuity. Permanently restricted net assets may also include funds reclassified from other classes of net assets as a consequence of donor-imposed stipulations.

**CASH AND CASH EQUIVALENTS** Cash and cash equivalents consist of U.S. Treasury bills, bankers' acceptances, commercial paper, certificates of deposit, money market funds and all other short-term investments with remaining maturities of 90 days or less at the time of purchase. These amounts are carried at cost, which approximates market. Cash and cash equivalent amounts held in the merged endowment pool, collateral held for securities loaned and certain cash restricted in its use are classified as investments.

**PLEDGES RECEIVABLE** Unconditional promises to give are included in the financial statements as pledges receivable and are classified as temporarily restricted or permanently restricted, depending upon donor requirements. Conditional promises, which depend on the occurrence of a specified future and uncertain event, such as matching gifts from other donors, are recognized when the conditions are substantially met.

**ACCOUNTS AND STUDENT LOANS RECEIVABLE** Accounts and student loans receivable are carried at cost, less an allowance for doubtful accounts.

**INVESTMENTS** Investments are recorded at fair value. Securities transactions are reported on a trade-date basis. The values of publicly traded fixed income, equity securities and mutual funds are based on quoted market prices and exchange rates, if applicable.

Assets held by other trustees, limited partnerships, real estate and improvements and other investments are recorded based on estimated fair values. Methods for determining estimated fair values include discounted cash flows and estimates provided by trustees and general partners. The estimated fair value of certain of the limited partnership and hedge fund investments is based on valuations provided by the external investment managers as of June 30, adjusted for cash receipts, cash disbursements, significant known valuation changes in market values of publicly held securities contained in the portfolio and securities distributions through August 31. The University believes the carrying amounts of these investments are a reasonable estimate of fair value. Because the limited partnership investments are not readily marketable, their



estimated value is subject to uncertainty and, therefore, may differ from the value that would have been used had a ready market for such investments existed. Such differences could be material.

Donated assets are recorded at fair value at the date of donation. Estimates of fair value involve assumptions and estimation methods that are uncertain and, therefore, the estimates could differ from actual results.

Undeveloped land is reported at fair value at the date of acquisition. Under the original endowment from Senator Leland and Mrs. Jane Stanford, a significant portion of University land may not be sold.

**DERIVATIVES** Derivative financial instruments are recorded at fair value with the resulting gain or loss recognized in the consolidated statement of activities (see Note 5).

**PLANT FACILITIES** Plant facilities are recorded at cost or, for donated assets, at fair value at the date of donation. Interest for construction financing is capitalized as a cost of construction. Depreciation is computed using the straight-line method over the estimated useful lives of the assets.

The useful lives used in calculating depreciation for the years ended August 31, 2006 and 2005 are as follows:

	UNIVERSITY	HOSPITALS
Land and building improvements	10-40 years	10-40 years
Buildings	20-40 years	7-40 years
Equipment, books and software	3-10 years	3-20 years

**WORKS OF ART AND SPECIAL COLLECTIONS** Works of art, historical treasures, literary works and artifacts, which are preserved and protected for educational, research and public exhibition purposes, are not capitalized. Purchases of such collections are recorded as operating expenses in the period in which they are acquired.

**SELF-INSURANCE** The University self-insures at varying levels for unemployment, disability, workers' compensation, property losses, certain health care plans and general and professional liability losses. The Hospitals self-insure at varying levels for health care plans, workers' compensation and medical malpractice losses. Third-party insurance is purchased to cover liabilities above the self-insurance limits. Estimates of retained exposures are accrued.

**STUDENT INCOME** Financial assistance in the form of scholarship and fellowship grants that cover a portion of tuition, living and other costs is reflected as a reduction in student income.

**HEALTH CARE SERVICES** The Hospitals derive a majority of patient-care revenues from contractual agreements with third-party payers including Medicare, Medi-Cal and other payers. Payments under these agreements and programs are based on a percentage of charges, per diem, per discharge, per service, a fee schedule, cost reimbursement or negotiated charges.

The University has entered into various operating agreements with the Hospitals for professional services of faculty members from the School of Medicine, telecommunications services and other services and facilities charges.

**CHARITY CARE** The Hospitals provide care to patients who meet certain criteria under their charity care policies without charge or at amounts less than their established rates. Amounts determined to qualify as charity care are not reported as net patient-service revenue. The amount of charity care services, quantified at established rates, was \$37,988,000 and \$20,057,000 for the years ended August 31, 2006 and 2005, respectively. The Hospitals also provide services to other patients under Medi-Cal and other publicly sponsored programs, which reimburse at amounts less than the cost of the services provided to the recipients. Estimated cost in excess of reimbursements for Medi-Cal and county services for the years ended August 31, 2006 and 2005 was \$153,975,000 and \$117,616,000, respectively.

**TAX STATUS** The University and the Hospitals are exempt from federal and state income taxes to the extent provided by Section 501(c)(3) of the Internal Revenue Code and equivalent state provisions.

**ASSET RETIREMENT OBLIGATIONS** In 2006, the University and the Hospitals adopted Financial Accounting Standards Board Interpretation No. 47 (FIN 47), Accounting for Conditional Asset Retirement Obligations. FIN 47 requires recognition of a liability for the fair value of a legal obligation to perform asset retirement activities that are conditional on a future event if the amount can be reasonably estimated. Asset retirement obligations arise primarily from regulations that specify how to dispose of asbestos if facilities are demolished or undergo major renovations or repairs. The obligation to remove asbestos was estimated using a per square foot estimate.

As a result of an evaluation of available asbestos remediation estimates, the University and the Hospitals recorded liabilities of \$13,021,000 and \$6,254,000, respectively, for their asset retirement obligations. Accumulated depreciation was measured from 1977, the date the liabilities and capitalized assets would have been recognized if FIN 47 were in effect when the liabilities were incurred. The capitalized assets associated with these asset retirement obligations are considered to be fully depreciated. The cumulative effect of this change in accounting principle was recorded as a reduction of other changes in unrestricted net assets.

**CHANGE IN PRESENTATION OF OPERATING RESULTS FOR THE HOSPITALS** In 2006, management revised the presentation of operating revenues for the Hospitals to exclude all investment returns. Accordingly, the consolidated statement of activities for the year ending August 31, 2006 reflects all unrestricted investment returns as other changes in unrestricted net assets. For purposes of comparability, the consolidated statement of activities for the year ended August 31, 2005 has been revised to conform its presentation to the current year. This change in presentation had no impact on the total change in unrestricted net assets or the total change in net assets as previously reported. The effects of this change in presentation on the accompanying 2005 consolidated financial statements are as follows, in thousands of dollars:

	AS PREVIOUSLY REPORTED	ADJUSTMENT	AS REPORTED
Investment income distributed for operations	\$ 84,537	\$ (22,222)	\$ 62,315
Total revenues	4,162,814	(22,222)	4,140,592
Excess of revenues over expenses	321,332	(22,222)	299,110
Other changes in unrestricted net assets - Investment returns not included in operations	2,101,435	22,222	2,123,657
Net change in unrestricted net assets	2,367,450	-	2,367,450
Net change in total net assets	2,896,883	-	2,896,883

**RECENT PRONOUNCEMENTS** In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 158 (FAS 158), Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106, and 132(R). FAS 158 requires organizations to recognize a net liability or asset to report the funded status of their defined benefit pension and other post retirement benefit plans in their statement of financial position. It also requires that plan assets and benefit obligations be measured as of the date of an employer's statement of financial position. The recognition and disclosure provisions of FAS 158 are effective for the University and the Hospitals for their fiscal year ending August 31, 2007. The provision to measure plan assets and benefit obligations as of the end of the fiscal year is effective for the University and the Hospitals for the fiscal year ending August 31, 2009. Adoption of FAS 158 will reduce unrestricted net assets.

## 2. Accounts Receivable

Accounts receivable at August 31, 2006 and 2005, in thousands of dollars, are as follows:

	2006	2005
UNIVERSITY:		
U.S. government	\$ 79,555	\$ 38,353
Non-government sponsors	27,896	29,977
Due from brokers	99,673	80,474
Accrued interest on investments	16,385	15,610
Student	5,689	3,328
Other	29,744	25,828
	258,942	193,570
Less allowances for losses	(1,927)	(2,332)
University accounts receivable, net	257,015	191,238
HOSPITALS:		
Patient receivables	400,759	346,232
Other	14,718	15,639
	415,477	361,871
Less bad debt allowances	(105,776)	(86,260)
Hospitals accounts receivable, net	309,701	275,611
<b>CONSOLIDATED ACCOUNTS RECEIVABLE, NET</b>	<b>\$ 566,716</b>	<b>\$ 466,849</b>

## 3. Pledges Receivable

Pledges are recorded at the present value of the discounted future cash flows, net of allowances. At August 31, 2006 and 2005, pledges receivable are as follows, in thousands of dollars:

	2006			2005
	UNIVERSITY	HOSPITALS	CONSOLIDATED	CONSOLIDATED
One year or less	\$ 6,690	\$ 22,224	\$ 28,914	\$ 41,926
Between one year and five years	377,320	17,318	394,638	533,974
More than five years	444,544	1,760	446,304	85,853
	828,554	41,302	869,856	661,753
Less discount/allowance	(245,383)	(5,668)	(251,051)	(154,881)
<b>PLEDGES RECEIVABLE, NET</b>	<b>\$ 583,171</b>	<b>\$ 35,634</b>	<b>\$ 618,805</b>	<b>\$ 506,872</b>

Conditional pledges for the University, which depend on the occurrence of a specified future and uncertain event, were \$43,545,157 and \$72,578,157 at August 31, 2006 and 2005, respectively. The Hospitals do not have any conditional pledges.

#### 4. Faculty and Staff Mortgages

In a program to attract and retain excellent faculty and senior staff, the University provides home mortgage financing assistance. Notes amounting to \$296,851,000 and \$268,344,000 at August 31, 2006 and 2005, respectively, from University faculty and staff are included in "Faculty and staff mortgages and other loans receivable, net" in the consolidated statements of financial position and are collateralized by deeds of trust on properties concentrated in the region surrounding the University.

#### 5. Investments

Investments held by the University and the Hospitals at August 31, 2006 and 2005 are as follows, in thousands of dollars:

	UNIVERSITY	2006 HOSPITALS	CONSOLIDATED	2005 CONSOLIDATED
Cash, short-term investments and derivatives	\$ 680,887	\$ 695,060	\$ 1,375,947	\$ 1,670,901
Collateral held for securities loaned	599,191	-	599,191	580,789
Bonds and mutual funds	671,925	306,116	978,041	1,507,800
Public equities and investment funds	8,164,650	10,585	8,175,235	6,675,189
Assets held by other trustees (net of income beneficiary share of \$78,667 and \$76,440 at August 31, 2006 and 2005, respectively)	89,912	15,021	104,933	97,333
Real estate and improvements, including Stanford Shopping Center and Research Park	1,542,698	-	1,542,698	1,488,174
Limited partnership investments	6,417,208	-	6,417,208	4,256,695
Other	69,958	-	69,958	74,503
	18,236,429	1,026,782	19,263,211	16,351,384
The Hospitals' investment in University's Merged Endowment Pool	(711,763)	711,763	-	-
<b>INVESTMENTS AT FAIR VALUE</b>	<b>\$ 17,524,666</b>	<b>\$ 1,738,545</b>	<b>\$ 19,263,211</b>	<b>\$ 16,351,384</b>

The University manages a portion of the Hospitals' investments, with a combined market value of \$1,171,472,000 and \$923,338,000 at August 31, 2006 and 2005, respectively.

Total investment returns reflected in the statements of activities for the years ended August 31, 2006 and 2005, in thousands of dollars, are as follows:

	UNIVERSITY	2006 HOSPITALS	CONSOLIDATED	2005 CONSOLIDATED
Investment income	\$ 344,629	\$ 50,126	\$ 394,755	\$ 267,005
Net realized and unrealized gains	2,126,785	70,386	2,197,171	2,544,173
<b>TOTAL INVESTMENT RETURN</b>	<b>\$ 2,471,414</b>	<b>\$ 120,512</b>	<b>\$ 2,591,926</b>	<b>\$ 2,811,178</b>

Investment returns are net of investment management expenses, including both internal University salaries, benefits and operating expenses and external management fees. For the years ended August 31, 2006 and 2005, total investment returns of \$1,952,849,000 and \$2,271,721,000, respectively, were reinvested by the University and Hospitals after the distributions to operations and living trust beneficiaries. These amounts are reported in other changes in unrestricted net assets and changes in temporarily and permanently restricted net assets.

The University's investments are held in various pools or in specific instruments to comply with donor requirements as indicated in the following table, as of August 31, 2006 and 2005, in thousands of dollars:

	2006	2005
UNIVERSITY:		
Expendable Funds Pool	\$ 1,516,479	\$ 1,420,809
Merged Endowment Pool	15,848,335	13,334,966
Living trusts	666,394	603,978
Other investments	1,716,507	1,629,563
	19,747,715	16,989,316
Less funds cross-invested in investment pools (including the Hospitals' investment of \$711,763 and \$443,039 in 2006 and 2005, respectively, in the University's Merged Endowment Pool)	(2,223,049)	(1,857,686)
	17,524,666	15,131,630
HOSPITALS:		
Investments	1,738,545	1,219,754
<b>INVESTMENTS AT FAIR VALUE</b>	<b>\$ 19,263,211</b>	<b>\$ 16,351,384</b>

The Expendable Funds Pool (EFP) and Endowment Income Funds Pool (EIFP) are the principal investment vehicles for the University's expendable funds. A substantial portion of the EFP is cross-invested in the Merged Endowment Pool (MEP). The EIFP segregates income to be distributed to holders of permanently restricted endowment funds. The EIFP is invested in money market instruments and is included in the statement of position as cash and cash equivalents. The payout policy for the EIFP is to distribute total return to fund holders. For the years ended August 31, 2006 and 2005, the distributions were \$7,896,000 and \$4,165,000, respectively.

The Board has established a policy for the distribution of the investment returns of the EFP. The difference between the actual return of this pool and the required payout is deposited in or withdrawn from funds functioning as endowment. For the years ended August 31, 2006 and 2005, the results of the EFP, in thousands of dollars, are as follows:

	2006	2005
Total investment return of the EFP	\$ 240,958	\$ 256,654
Less distributions to fund holders and operations	(61,202)	(50,559)
<b>AMOUNTS ADDED TO THE ENDOWMENT</b>	<b>\$ 179,756</b>	<b>\$ 206,095</b>

The University's Endowment (see Note 10) is invested with the objective of maximizing long-term total return. The University's policy governing the amounts paid annually from the Endowment to support current operations is designed to protect the value of the Endowment against the expected impact of inflation and to provide real growth of the Endowment, while also funding a relatively constant portion of the University's current operating expenditures. The sources of the payout are earned income on the endowment assets (interest, dividends, rents and royalties), a portion of realized capital gains and funds functioning as endowment, as needed.

To meet the Board-authorized payout rate, earned income and realized gains were distributed for operations in fiscal years 2006 and 2005, as follows, in thousands of dollars:

	2006	2005
Endowment income	\$ 258,093	\$ 184,102
Realized gains	276,641	267,857
<b>APPROVED PAYOUT</b>	<b>\$ 534,734</b>	<b>\$ 451,959</b>

The University utilizes derivatives and other strategies to reduce investment risk, to serve as a temporary surrogate for investment in stocks and bonds, or to achieve specific exposure to foreign currencies. The University's derivative positions include forward contracts, swaps, options and futures contracts. The net unrealized depreciation on these derivatives was \$52,820,000 and \$71,246,000 at August 31, 2006 and 2005, respectively.

Foreign currency forward contracts, interest rate swaps, stock lending and repurchase agreements necessarily involve counterparty credit risk. The University seeks to control this risk by entering into transactions with high-quality counterparties and through counterparty credit evaluations and approvals, counterparty credit limits and exposure monitoring.

The University holds certain investment properties that it leases to third parties. Future minimum rental income due from the Stanford Shopping Center, Research Park and other properties under noncancelable leases in effect with tenants at August 31, 2006 is as follows, in thousands of dollars:

YEAR	RENTAL INCOME
2007	\$ 52,625
2008	47,420
2009	47,000
2010	44,556
2011	38,815
Thereafter	1,137,522
<b>TOTAL</b>	<b>\$ 1,367,938</b>

## 6. Plant Facilities

Plant facilities at August 31, 2006 and 2005, in thousands of dollars, are as follows:

	2006			2005
	UNIVERSITY	HOSPITALS	CONSOLIDATED	CONSOLIDATED
Land and improvements	\$ 268,951	\$ 30,102	\$ 299,053	\$ 255,502
Buildings	2,771,609	634,785	3,406,394	3,169,699
Equipment, books and software	1,345,267	302,630	1,647,897	1,508,280
Construction in progress	191,499	225,644	417,143	273,058
Plant facilities	4,577,326	1,193,161	5,770,487	5,206,539
Less accumulated depreciation	(2,030,846)	(575,711)	(2,606,557)	(2,406,121)
<b>PLANT FACILITIES, NET OF ACCUMULATED DEPRECIATION</b>	<b>\$ 2,546,480</b>	<b>\$ 617,450</b>	<b>\$ 3,163,930</b>	<b>\$ 2,800,418</b>

At August 31, 2006, \$905,000,000 of fully depreciated plant facilities were still in use.

## 7. Liabilities Under Security Agreements

At August 31, 2006 and 2005, the University held \$599,191,000 and \$580,789,000, respectively, of short-term U.S. government obligations and cash as collateral deposits for certain securities loaned temporarily to brokers. The University also entered into certain forward sale and purchase agreements totaling \$59,005,000 and \$51,166,000 at August 31, 2006 and 2005, respectively. These amounts are included as investments and liabilities in the University's financial statements. The estimated market value of securities on loan at August 31, 2006 and 2005, was \$573,229,000 and \$555,025,000, respectively. It is the University's policy to require receipt of collateral on securities lending contracts and repurchase agreements equal to a minimum of 102% of the fair market value of the security loaned.

## 8. University Notes and Bonds Payable

Notes and bonds payable at August 31, 2006 and 2005, in thousands of dollars, are as follows:

	YEAR OF MATURITY	EFFECTIVE INTEREST RATE 2006	OUTSTANDING PRINCIPAL	
			2006	2005
TAX-EXEMPT:				
California Educational Facilities Authority (CEFA)				
Fixed Rate Revenue Bonds:				
Series M	2026	5.3%	\$ 28,320	\$ 28,320
Series N	2027	5.2%	180,000	180,000
Series O	2031	5.1%	89,555	89,555
Series P	2013-2023	5.1%	110,440	110,440
Series Q	2032	5.3%	101,860	101,860
Series R	2011-2021	4.9%	111,585	111,585
CEFA Variable Rate Revenue Notes and Bonds:				
Series L	2014-2022	3.3%	83,818	83,818
Series S	2039-2050	3.2% *	181,200	181,200
TAXABLE:				
Fixed Rate Notes and Bonds:				
Stanford University Bonds	2024	6.9%	150,000	150,000
Medium Term Notes	2009-2026	6.6%	150,000	150,000
Other	2015-2016	various	9,042	9,704
Variable Notes and Bonds:				
Stanford University Bonds PARS	2032	5.2%	50,000	50,000
Commercial Paper	2006	5.3% *	63,000	20,000
University notes and bonds payable			1,308,820	1,266,482
Discounts			(258)	(43)
<b>TOTAL</b>			<b>\$ 1,308,562</b>	<b>\$ 1,266,439</b>

\*Exclusive of interest rate swaps.

At August 31, 2006 and 2005, the fair value of these debt instruments approximated their recorded value.

The University uses interest rate swaps to manage the interest rate exposure of its variable rate debt portfolio. Under the terms of these agreements, the University pays a fixed interest rate, determined at inception, and receives a variable rate on the underlying notional principal amount. At August 31, 2006, the University had swap agreements expiring November 1, 2039 to pay an interest rate of approximately 3.69% on \$130,000,000 of the outstanding balance of the CEFA S auction rate bonds and swap agreements expiring through 2011 to pay an interest rate of approximately 6.04% on approximately \$53,563,000 of the variable rate commercial paper.

The University incurred interest expense of approximately \$65,352,000 and \$59,383,000 for fiscal years 2006 and 2005, respectively, which is net of approximately \$804,000 and \$905,000, respectively, in interest capitalized as a cost of construction. Interest payments on swap agreements, which are included in other changes in unrestricted net assets, totaled \$1,624,000 and \$4,998,000 for fiscal years 2006 and 2005, respectively.

The University has a taxable commercial paper credit facility that provides for borrowings up to \$200,000,000 outstanding at any time. The outstanding balance at August 31, 2006 was \$63,000,000. The weighted average days to maturity were 31.7 and the weighted average effective interest rate was 5.3% as of August 31, 2006.

The University also has a tax-exempt commercial paper credit facility that allows for borrowings up to \$150,000,000 through CEFA. There was no balance outstanding at August 31, 2006.

Scheduled principal payments on notes and bonds, in thousands of dollars, are:

YEAR ENDING AUGUST 31	PRINCIPAL
2007 Commercial Paper	\$ 63,000
2007 Other	715
2008	771
2009	50,833
2010	899
2011	50,972
Thereafter	1,141,630
<b>TOTAL</b>	<b>\$ 1,308,820</b>

## 9. Hospitals Notes and Bonds Payable

Bonds and certificates of participation at August 31, 2006 and 2005, in thousands of dollars, are as follows:

	YEAR OF MATURITY	EFFECTIVE INTEREST RATE 2006	OUTSTANDING PRINCIPAL	
			2006	2005
SHC:				
California Health Facilities Financing Authority (CHFFA) Bonds:				
1998 Series B Fixed Rate Bonds	2031	5.0%	\$ 174,185	\$ 177,430
2003 Series A Fixed Rate Bonds	2007-2023	2.0%-5.0%	100,000	100,000
2003 Series B, C and D Variable Rate Bonds	2036	3.20% *	150,000	150,000
2006 Series A Variable Rate Bonds	2040	3.23% *	260,300	-
2006 Series B Variable Rate Bonds	2045	3.33% *	168,200	-
LPCH:				
Variable Rate Certificates of Participation (Certificates)	2023	3.45% *	33,600	34,800
California Health Facilities Financing Authority (CHFFA):				
Auction Rate Revenue Bonds	2027-2033	2.93%	60,000	60,000
Fixed Rate Revenue Bonds	2013-2027	4.88%	55,000	55,000
Hospitals notes and bonds payable			1,001,285	577,230
Premiums			4,917	5,223
<b>TOTAL</b>			<b>\$ 1,006,202</b>	<b>\$ 582,453</b>

\*Exclusive of interest rate swaps.

At August 31, 2006 and 2005 the fair value of these debt instruments approximated their recorded value.



In March 2006, the California Health Facilities Financing Authority (CHFFA) issued, on behalf of SHC, bonds in the aggregate principal amount of \$428,500,000. The 2006 bonds were comprised of \$260,300,000 of 2006 Series A Variable Rate Bonds that were issued as Series A-1, Series A-2 and Series A-3; and \$168,200,000 of 2006 Series B Variable Rate Bonds that were issued as Series B-1 and Series B-2.

At August 31, 2006, SHC had swap agreements expiring through November 15, 2040 to pay an interest rate of approximately 3.365% on the 2003 Variable Rate Bonds, 3.73% on the 2006 Series A Variable Rate Bonds and 3.63% on the 2006 Series B Variable Rate Bonds based on an amount equal to the outstanding balance of the bonds.

At August 31, 2006, LPCH had swap agreements expiring through 2023 to pay a fixed interest rate of 6.22% on an amount equal to the outstanding balance of the Certificates.

Payments of principal and interest on the Hospitals' bonds are collateralized by a pledge against the revenues of the respective hospital. Certain of the bonds and certificates of participation are insured by municipal bond guaranty policies.

SHC and LPCH are each subject to separate Master Trust Indentures that include, among other things, limitations on the incurrence of additional indebtedness, liens on property, restrictions on disposition or transfer of assets, and compliance with certain financial ratios. The Hospitals may redeem the bonds and certificates, in whole or in part, prior to the stated maturities.

Holders of the Certificates have the option to tender the Certificates weekly. In order to ensure the availability of funds to purchase any Certificates tendered that the remarketing agent is unable to remarket, LPCH has obtained a standby bond purchase agreement that expires in September 2015. LPCH may redeem the Certificates, in whole or in part, prior to the stated maturities at par value. LPCH has the option to convert the Certificates to a fixed rate.

The University is not an obligor or guarantor with respect to any obligations of SHC or LPCH, nor are SHC or LPCH obligors or guarantors with respect to obligations of the University.

Estimated principal payments on bonds and certificates, in thousands of dollars, are summarized below:

YEAR ENDING AUGUST 31	PRINCIPAL
2007	\$ 8,300
2008	9,200
2009	9,135
2010	10,060
2011	10,450
Thereafter	954,140
<b>TOTAL</b>	<b>\$ 1,001,285</b>

## 10. University Endowment

The University manages a substantial portion of its financial resources within its Endowment. These assets include pure endowment funds, endowed lands, term endowment funds and funds functioning as endowment. Depending on the nature of the donor's stipulation, these resources are recorded as permanently restricted, temporarily restricted or unrestricted net assets.

Pure endowment funds and endowed lands are subject to the restrictions of the gift instruments requiring that the principal be invested in perpetuity and the income and an appropriate portion of gains only be spent as provided for under the California Uniform Management of Institutional Funds Act (CUMIFA). In the absence of further donor restrictions, the amount of gains that are to be expended in a given year is determined through the endowment payout policy discussed in Note 5. The University classifies the original endowment gift and any donor-imposed restricted gains as permanently restricted net assets and reports all remaining reinvested gains as unrestricted net assets. The University recognizes the limitations on expending such gains that are specified in CUMIFA.

Term endowments are similar to other endowment funds except that, upon the passage of a stated period of time or the occurrence of a particular event, all or part of the principal may be expended. These resources are classified as temporarily restricted net assets.

Funds functioning as endowment are unrestricted University resources designated as endowment and are invested for long-term appreciation and current income. However, these assets remain available and may be spent at the Board's discretion. Funds functioning as endowment are recorded as unrestricted net assets.

The University's Endowment is intended to generate investment income that can be used to support the current operations of the University. During 2006, management reviewed the components of the Endowment and determined that funds subject to living trust agreements should be excluded from the Endowment, as they do not currently generate revenue that can be distributed for operations.

Changes in the University's Endowment, excluding pledges, for the years ended August 31, 2006 and 2005, in thousands of dollars, are as follows:

	2006	2005
ENDOWMENT, BEGINNING OF YEAR	\$ 12,205,035	\$ 9,922,041
Less living trust agreements	(321,500)	-
Endowment, beginning of year, as adjusted	11,883,535	9,922,041
INVESTMENT RETURNS:		
Earned endowment income	257,702	184,829
Unrealized and realized gains	1,940,801	2,082,917
Total investment returns	2,198,503	2,267,746
Amounts distributed for operations	(534,734)	(451,959)
Gifts	252,572	235,598
Funds invested in endowment	105,989	51,989
EFP returns invested in endowment	179,756	206,095
Other	(945)	(26,475)
Net increase in endowment	2,201,141	2,282,994
<b>ENDOWMENT, END OF YEAR</b>	<b>\$ 14,084,676</b>	<b>\$ 12,205,035</b>

## 11. University Gifts and Pledges

The University's Office of Development (OOD) reports total gifts based on contributions received in cash or property during the fiscal year. Gifts and pledges reported for financial statement purposes are recorded on the accrual basis. The following summarizes gifts and pledges received for the years ended August 31, 2006 and 2005, per the statement of activities reconciled to the cash basis (as reported by OOD), in thousands of dollars:

	2006	2005
Current year gifts in support of operations	\$ 167,700	\$ 144,331
Expendable gifts invested in the endowment	3,215	5,512
Temporarily restricted - general	573,092	190,639
Temporarily restricted - capital	17,541	23,264
Permanently restricted - endowment	204,847	243,365
Permanently restricted - student loans	146	6
<b>TOTAL PER STATEMENT OF ACTIVITIES</b>	<b>966,541</b>	<b>607,117</b>
Adjustments to gift total as reported by OOD:		
New pledges	(542,319)	(300,016)
Payments made on pledges	286,447	203,903
Non-government grants, recorded as		
sponsored research support when earned	58,870	71,415
Pledge discounts and other adjustments	141,569	29,513
Other	55	(8,346)
<b>TOTAL AS REPORTED BY OOD</b>	<b>\$ 911,163</b>	<b>\$ 603,586</b>

Gifts restricted to particular purposes are used for those purposes subject to the University's restricted fund policy. Under this policy, 8% of the expenditure from restricted funds is allocated for space and infrastructure charge. Gifts for building projects and payout from endowments whose primary purpose is to fund financial aid, undergraduate research and tenure-line faculty salaries are exempt from the infrastructure charge. The policy also provides that no interest is credited to gifts that are fully expendable.

## 12. Functional Expenses

Expenses for each of the years ended August 31, 2006 and 2005 are categorized on a functional basis as follows, in thousands of dollars:

	2006	2005
UNIVERSITY:		
Organized research (direct costs)	\$ 814,231	\$ 809,781
Instruction and departmental research	878,124	811,341
Auxiliary activities	499,222	418,798
Administration and general	192,221	182,660
Libraries	137,514	126,281
Development	55,572	45,975
Student services	83,742	76,019
SLAC construction	74,360	27,950
	2,734,986	2,498,805
HOSPITALS:		
Health care services	1,477,537	1,342,677
<b>TOTAL CONSOLIDATED EXPENSES</b>	<b>\$ 4,212,523</b>	<b>\$ 3,841,482</b>

Depreciation, interest and operations and maintenance expenses are allocated to program and supporting activities, except for SLAC construction. Auxiliary activities include housing and dining services, intercollegiate athletics, SAA, other activities and certain patient care provided by the School of Medicine faculty.

### 13. University Retirement Plans

The University provides retirement benefits through both contributory and noncontributory retirement plans for substantially all of its employees. The University also provides certain health care benefits for retired employees (post retirement medical benefits).

**DEFINED CONTRIBUTION PLAN** The University offers a defined contribution plan to eligible faculty and staff. University and participant contributions are invested in annuities and mutual funds. University contributions under this plan, which are vested immediately to participants, amounted to approximately \$83,000,000 and \$78,200,000 for the years ended August 31, 2006 and 2005, respectively.

**DEFINED BENEFIT PENSION PLAN** Retirement benefits for certain employees are provided through a noncontributory defined benefit pension plan (the Pension plan). The University's policy is to fund pension costs in accordance with the Employee Retirement Income Security Act minimum funding requirements.

A minimum liability adjustment is required when the actuarial present value of the accumulated benefit obligation exceeds plan assets and accrued pension liabilities. The University had no minimum liability for 2006. For 2005, the University had a minimum liability of \$13,149,000. The increase or decrease in the minimum liability is reported in other changes in unrestricted net assets.

**POST RETIREMENT MEDICAL BENEFIT PLAN** The University's employees may become eligible for post retirement medical benefits upon retirement. Retiree health plans are paid for in part by retiree contributions, which are adjusted annually. Benefits are provided through various health care payers or health maintenance organizations, whose charges are based on either the benefits paid during the year or annual premiums. Health benefits are provided to retirees and their covered dependents. The University recognizes the current cost of post retirement medical benefits over the periods that employees render service and the prior service obligation over 20 years.

The University uses June 30 as the measurement date to value the plan assets and the benefit obligation of the Pension and Post Retirement Medical Benefit plans.

The change in Pension and Post Retirement Medical Benefit plan assets, the related change in benefit obligation and the amounts recognized in the financial statements, in thousands of dollars, are as follows:

	PENSION		POST RETIREMENT MEDICAL	
	2006	2005	2006	2005
<b>CHANGE IN PLAN ASSETS</b>				
Fair value of plan assets at beginning of year	\$ 262,427	\$ 242,880	\$ 70,444	\$ 56,624
Actual return on plan assets	30,963	28,739	4,102	5,911
Employer contributions	-	9,686	16,313	17,209
Plan participants' contributions	-	-	5,000	4,332
Benefits paid	(18,956)	(18,878)	(14,670)	(13,632)
<b>FAIR VALUE OF PLAN ASSETS AT END OF YEAR</b>	<b>\$ 274,434</b>	<b>\$ 262,427</b>	<b>\$ 81,189</b>	<b>\$ 70,444</b>
<b>CHANGE IN PROJECTED BENEFIT OBLIGATION</b>				
Benefit obligation at beginning of year	\$ 282,486	\$ 269,218	\$ 328,847	\$ 225,486
Service cost	5,425	5,306	10,257	6,862
Interest cost	14,288	15,474	16,966	13,155
Plan participants' contributions	-	-	5,000	4,332
Amendments	5,029	-	-	122,184
Actuarial (gain) loss	(20,494)	11,366	(83,347)	(29,540)
Benefits paid	(18,956)	(18,878)	(14,670)	(13,632)
<b>BENEFIT OBLIGATION AT END OF YEAR</b>	<b>\$ 267,778</b>	<b>\$ 282,486</b>	<b>\$ 263,053</b>	<b>\$ 328,847</b>
<b>AMOUNTS RECOGNIZED IN CONSOLIDATED FINANCIAL STATEMENTS</b>				
Plan assets minus projected benefit obligation	\$ 6,656	\$ (20,059)	\$ (181,864)	\$ (258,403)
Contributions after the measurement date	-	-	3,035	3,553
Unrecognized prior service cost	9,005	5,001	72,251	79,856
Unrecognized net actuarial (gain) loss	(11,809)	19,498	42,528	130,479
<b>NET AMOUNT RECOGNIZED IN THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION</b>	<b>\$ 3,852</b>	<b>\$ 4,440</b>	<b>\$ (64,050)</b>	<b>\$ (44,515)</b>
Prepaid (accrued) benefit liability	\$ 3,852	\$ (13,710)		
Intangible asset	-	5,001		
Minimum pension liability	-	13,149		
<b>NET AMOUNT RECOGNIZED</b>	<b>\$ 3,852</b>	<b>\$ 4,440</b>		
<b>ACCUMULATED BENEFIT OBLIGATION</b>	<b>\$ 260,560</b>	<b>\$ 276,137</b>		

Net benefit expense related to the Pension and Post Retirement Medical Benefit plans for the years ended August 31, 2006 and 2005, in thousands of dollars, includes the following components:

	PENSION		POST RETIREMENT MEDICAL	
	2006	2005	2006	2005
Service cost	\$ 5,425	\$ 5,306	\$ 10,257	\$ 6,862
Interest cost	14,288	15,474	16,966	13,155
Expected return on plan assets	(20,150)	(19,175)	(5,636)	(4,530)
Amortization of prior service cost	1,025	1,025	7,605	(5,291)
Recognized net actuarial losses	-	-	6,138	9,195
<b>NET PERIODIC BENEFIT EXPENSE</b>	<b>\$ 588</b>	<b>\$ 2,630</b>	<b>\$ 35,330</b>	<b>\$ 19,391</b>

**ACTUARIAL ASSUMPTIONS** The weighted average assumptions used to determine the benefit obligations for the Pension and Post Retirement Medical Benefit plans are shown below:

	PENSION		POST RETIREMENT MEDICAL	
	2006	2005	2006	2005
Discount rate	6.25%	5.25%	6.25%	5.25%
Covered payroll growth rate	5.52%	5.52%	N/A	N/A

The weighted average assumptions used to determine the net periodic benefit cost for the Pension and Post Retirement Medical Benefit plans are shown below:

	PENSION		POST RETIREMENT MEDICAL	
	2006	2005	2006	2005
Discount rate	5.25%	6.00%	5.25%	6.00%
Expected return on plan assets	8.00%	8.00%	8.00%	8.00%
Covered payroll growth rate	5.52%	5.52%	N/A	N/A

To develop the 8% expected long-term rate of return on assets assumption for the Pension and Post Retirement Medical Benefit plans, the University considered historical returns and future expectations for returns in each asset class, as well as the target asset allocation of the portfolios.

To determine the accumulated post retirement medical benefit obligation as of June 30, 2006, a 10% annual rate of increase in the per capita costs of covered health care was assumed for 2007-2008, declining gradually to 5% by 2012 and remaining at this rate thereafter. For covered dental plans, a 6.5% annual rate of increase was assumed for 2007-2008, declining to 5% by 2009 and remaining at this rate thereafter.

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. Increasing the health care cost trend rate by 1% in each future year would increase the accumulated post retirement medical benefit obligation by \$39,866,000 and the aggregate annual service and interest cost by \$5,072,000. Decreasing the health care cost trend rate by 1% in each future year would decrease the accumulated post retirement medical benefit obligation by \$32,490,000 and the aggregate annual service and interest cost by \$4,015,000.

**PLAN ASSETS** Asset allocations by asset category at June 30 are as follows:

ASSET CATEGORY	PENSION		POST RETIREMENT MEDICAL	
	2006	2005	2006	2005
Domestic equity	29%	54%	-	69%
International equity	9%	18%	-	-
Fixed income	26%	15%	85.7%	23%
Short term investments	20%	-	-	-
Real estate	15%	12%	14.3%	4%
Other	1%	1%	-	4%
<b>TOTAL PORTFOLIO</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

The weighted-average target asset allocation for the Pension plan is 45% equity and 55% fixed income. For the Post Retirement Medical Benefit plan the weighted-average target asset allocation is 38% domestic equity, 37% international equity and 25% fixed income. These target asset allocations are meant to result in a favorable long-term rate of return from a diversified portfolio. The Pension and Post Retirement Medical Benefit plans moved their assets to a new investment manager on September 1, 2006. In preparation for the transition, certain investments were liquidated, causing actual asset allocations to differ significantly from target allocations at June 30, 2006.

**EXPECTED CONTRIBUTIONS** No contributions are expected to be made to the Pension plan for the fiscal year ending August 31, 2007. The University expects to contribute \$17,240,000 to its Post Retirement Medical Benefit plan during the fiscal year ending August 31, 2007.

**EXPECTED BENEFIT PAYMENTS** The following benefit payments, which reflect expected future service, are expected to be paid, in thousands of dollars, for the fiscal years ending August 31:

FISCAL YEAR	PENSION PLAN	POST RETIREMENT MEDICAL	
		EXCLUDING MEDICARE SUBSIDY	WITH MEDICARE SUBSIDY
2007	\$ 21,990	\$ 11,673	\$ 10,543
2008	19,923	12,762	11,472
2009	19,804	13,969	12,539
2010	20,672	15,251	13,680
2011	21,421	16,415	14,691
2012 - 2016	98,444	98,820	93,156

## 14. Hospitals Retirement Plans

The Hospitals provide retirement benefits through defined benefit and defined contribution retirement plans covering substantially all employees.

**DEFINED CONTRIBUTION PLAN** Employer contributions to the defined contribution retirement plan are based on a percentage of participant annual compensation. Employer contributions to this plan amounted to approximately \$38,013,000 and \$33,241,000 for the years ended August 31, 2006 and 2005, respectively.

**DEFINED BENEFIT PLANS** Certain employees of the Hospitals are covered by a noncontributory, defined benefit pension plan (Pension plan). Benefits of certain prior employees of LPCH are covered by a frozen defined benefit plan. Benefits are based on years of service and the employee's compensation. Contributions to the plans are based on actuarially determined amounts sufficient to meet the benefits to be paid to plan participants.

A minimum liability adjustment is required when the actuarial present value of the accumulated benefit obligation exceeds plan assets and accrued pension liabilities. The Hospitals had a minimum liability of \$3,593,000 and \$37,055,000 for 2006 and 2005, respectively. The increase or decrease in the minimum liability is reported in other changes in unrestricted net assets.

**POST RETIREMENT MEDICAL BENEFIT PLAN** The Hospitals currently provide health insurance coverage for employees upon retirement as early as age 55, with years of service as defined by specific criteria. The health insurance coverage for retirees who are under age 65 is the same as that provided to active employees. A Medicare supplement option is provided for retirees over age 65. The obligation for these benefits has been recorded in the statements of financial position.

The Hospitals use June 30 as a measurement date to value the plan assets and the benefit obligation of their Pension and Post Retirement Medical Benefit plans.



The change in Pension and Post Retirement Medical Benefit plan assets, the related change in benefit obligation and the amounts recognized in the financial statements, in thousands of dollars, are as follows:

	PENSION		POST RETIREMENT MEDICAL	
	2006	2005	2006	2005
<b>CHANGE IN PLAN ASSETS</b>				
Fair value of plan assets at beginning of year	\$ 123,886	\$ 116,516	\$ -	\$ -
Actual return on plan assets	13,469	9,956	-	-
Employer contributions	10,690	3,015	3,982	3,803
Benefits paid	(7,321)	(5,601)	(3,982)	(3,803)
<b>FAIR VALUE OF PLAN ASSETS AT END OF YEAR</b>	<b>\$ 140,724</b>	<b>\$ 123,886</b>	<b>\$ -</b>	<b>\$ -</b>
<b>CHANGE IN PROJECTED BENEFIT OBLIGATION</b>				
Benefit obligation at beginning of year	\$ 181,797	\$ 151,104	\$ 67,719	\$ 74,663
Service cost	2,144	1,848	1,954	2,134
Interest cost	9,374	9,286	3,298	4,327
Amendments	-	-	-	(6,787)
Actuarial (gain) loss	(28,432)	25,160	(492)	(2,815)
Benefits paid	(7,321)	(5,601)	(3,982)	(3,803)
<b>BENEFIT OBLIGATION AT END OF YEAR</b>	<b>\$ 157,562</b>	<b>\$ 181,797</b>	<b>\$ 68,497</b>	<b>\$ 67,719</b>
<b>AMOUNTS RECOGNIZED IN CONSOLIDATED FINANCIAL STATEMENTS</b>				
Plan assets minus projected benefit obligation	\$ (16,838)	\$ (57,911)	\$ (68,497)	\$ (67,719)
Contributions made after measurement date	-	618	-	-
Estimated net benefit payments	-	-	705	582
Unrecognized prior service cost	-	-	(4,253)	(5,087)
Unrecognized net actuarial loss	9,188	43,763	115	667
<b>NET AMOUNT RECOGNIZED IN THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION</b>	<b>\$ (7,650)</b>	<b>\$ (13,530)</b>	<b>\$ (71,930)</b>	<b>\$ (71,557)</b>
Accrued benefit liability	\$ (12,092)	\$ (51,203)		
Prepaid benefit liability	849	-		
Contributions after the measurement date	-	618		
Minimum pension liability	3,593	37,055		
<b>NET AMOUNT RECOGNIZED</b>	<b>\$ (7,650)</b>	<b>\$ (13,530)</b>		
<b>ACCUMULATED BENEFIT OBLIGATION</b>	<b>\$ 152,503</b>	<b>\$ 175,089</b>		

Net benefit expense related to the plans for the years ended August 31, 2006 and 2005, in thousands of dollars, includes the following components:

	PENSION		POST RETIREMENT MEDICAL	
	2006	2005	2006	2005
Service cost	\$ 2,144	\$ 1,848	\$ 1,954	\$ 2,134
Interest cost	9,374	9,286	3,298	4,327
Expected return on plan assets	(9,729)	(9,161)	-	-
Amortization of prior service cost	-	-	(834)	39
Recognized net actuarial losses	2,403	335	60	582
<b>NET PERIODIC BENEFIT EXPENSE</b>	<b>\$ 4,192</b>	<b>\$ 2,308</b>	<b>\$ 4,478</b>	<b>\$ 7,082</b>

**ACTUARIAL ASSUMPTIONS** The weighted average assumptions used to determine the benefit obligations for the Pension and Post Retirement Medical Benefit plans are shown below:

	PENSION		POST RETIREMENT MEDICAL	
	2006	2005	2006	2005
Discount rate	6.49 - 6.53%	5.25%	6.42%	5.00%
Covered payroll growth rate	5.50%	5.50%	N/A	N/A

The weighted average assumptions used to determine the net periodic benefit cost for the Pension and Post Retirement Medical Benefit plans are shown below:

	PENSION		POST RETIREMENT MEDICAL	
	2006	2005	2006	2005
Discount rate	5.25%	6.25%	5.00%	5.75%
Expected return on plan assets	3.00 - 8.00%	3.00 - 8.00%	N/A	N/A
Covered payroll growth rate	5.50%	5.50%	N/A	N/A

To develop the expected long-term rate of return on assets assumptions, the Hospitals considered the historical returns and the future expectations for returns for each asset class, as well as the target asset allocation of the pension portfolio.

To determine the accumulated post retirement medical benefit obligation as of June 30, 2006, an 11.3% annual rate of increase in the pre-65 per capita costs, a 12.5% annual rate of increase in the post-65 prescription drug per capita costs and a 10% rate of increase in the post-65 per capita cost of all other medical benefits were assumed for 2006-2007, declining gradually to 5% by 2011-2014 and remaining at this rate thereafter.

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. Increasing the health care cost trend rate by 1% in each future year would increase the accumulated post retirement medical benefit obligation by \$2,338,000 and the aggregate annual service and interest cost by \$205,000. Decreasing the health care cost trend rate by 1% in each future year would decrease the accumulated post retirement medical benefit obligation by \$2,107,000 and the aggregate annual service and interest cost by \$186,000.

**PLAN ASSETS** Asset allocations by asset category at June 30 are as follows:

ASSET CATEGORY	PENSION	
	2006	2005
Equity securities	67%	70%
Fixed income	22%	22%
Real estate	11%	8%
<b>TOTAL PORTFOLIO</b>	<b>100%</b>	<b>100%</b>

The weighted-average target asset allocation of 62% equity securities, 30% fixed income, 8% real estate and less than 1% cash and cash equivalents is meant to result in a favorable long-term rate of return from a diversified portfolio.

**EXPECTED CONTRIBUTIONS** The Hospitals expect to contribute \$1,152,000 and \$4,379,000 to their Pension plan and Post Retirement Medical Benefit plan, respectively, during the fiscal year ending August 31, 2007.

**EXPECTED BENEFIT PAYMENTS** The following benefit payments, which reflect expected future service, are expected to be paid for the fiscal years ending August 31, in thousands of dollars:

FISCAL YEAR	PENSION PLAN	POST RETIREMENT MEDICAL	
		EXCLUDING MEDICARE SUBSIDY	WITH MEDICARE SUBSIDY
2007	\$ 6,884	\$ 4,672	\$ 4,379
2008	7,339	5,088	4,743
2009	7,858	5,452	5,046
2010	8,427	5,825	5,351
2011	9,024	6,241	5,701
2012 - 2016	55,988	36,378	32,651

## 15. Operating Leases

The University and the Hospitals lease certain equipment and facilities under operating leases expiring at various dates. Total rental expense under these leases for the years ended August 31, 2006 and 2005 was \$29,760,000 and \$29,732,000, respectively, for the University and \$35,990,000 and \$32,173,000, respectively, for the Hospitals.

Net minimum future operating lease payments and related present value assuming a 5.25% discount rate for periods subsequent to August 31, 2006, in thousands of dollars, are as follows:

YEAR ENDING AUGUST 31	MINIMUM LEASE PAYMENTS		PRESENT VALUE OF MINIMUM LEASE PAYMENTS	
	UNIVERSITY	HOSPITALS	UNIVERSITY	HOSPITALS
2007	\$ 18,807	\$ 28,751	\$ 18,363	\$ 28,072
2008	14,646	24,231	13,587	22,479
2009	14,688	20,974	12,947	18,487
2010	12,312	17,698	10,311	14,821
2011	9,825	15,002	7,817	11,937
Thereafter	56,055	58,394	40,250	41,930
<b>TOTAL</b>	<b>\$ 126,333</b>	<b>\$ 165,050</b>	<b>\$ 103,275</b>	<b>\$ 137,726</b>

## 16. Related Party Transactions

Members of the University's Board of Trustees and senior management may, from time to time, be associated, either directly or indirectly, with companies doing business with the University. For senior management, the University requires annual disclosure of significant financial interests in, or employment or consulting relationships with, entities doing business with the University. These annual disclosures cover both senior management and their immediate family members. When such relationships exist, measures are taken to appropriately manage the actual or perceived conflict in the best interests of the University. The University has a written conflict of interest policy that requires, among other things, that no member of the Board of Trustees can participate in any decision in which he or she (or an immediate family member) has a material financial interest and requires each trustee to certify compliance with the conflict of interest policy on an annual basis if the University does business with an entity in which a trustee has a material financial interest. When such relationships exist, measures are taken to mitigate any actual or perceived conflict, including requiring that such transactions be conducted at arm's length, for good and sufficient consideration, based on terms that are fair and reasonable to and for the benefit of the University, and in accordance with applicable conflict of interest laws. No such associations are considered to be significant.

## 17. Commitments and Contingencies

Management is of the opinion that none of the following commitments and contingencies will have a material adverse effect on the University's consolidated financial position.

**SPONSORED PROJECTS** The University conducts substantial research for the federal government pursuant to contracts and grants from federal agencies and departments. The University records reimbursements of direct and indirect costs (facilities and administrative costs) from grants and contracts as operating revenues. The Office of Naval Research is the University's cognizant federal agency for determining indirect cost rates charged to federally sponsored agreements. It is supported by the Defense Contract Audit Agency, which has the responsibility for auditing direct and indirect charges under those agreements. Direct and indirect costs recovered by the University in support of sponsored research are subject to audit and adjustment.

**HOSPITALS** Cost reports filed under the Medicare program for services based upon cost reimbursement are subject to audit. The estimated amounts due to or from the program are reviewed and adjusted annually based upon the status of such audits and subsequent appeals.

The health care industry is subject to numerous laws and regulations of federal, state and local governments. Compliance with these laws and regulations can be subject to future government review and interpretation, as well as regulatory actions unknown or unasserted at this time. Recently, government activity has increased with respect to investigations and allegations concerning possible violations by health care providers. These investigations could result in the imposition of significant fines and penalties, as well as significant repayments for patient services previously billed. The Hospitals are subject to similar regulatory reviews, and while such reviews may result in repayments and/or civil remedies that could have a material effect on the Hospitals' results of operations in a given period, management believes that such repayments and/or civil remedies would not have a material adverse effect on the Hospitals' financial position.

Approximately 40% of SHC's and 51% of LPCH's employees are covered under union contract arrangements and are, therefore, subject to labor stoppages when contracts expire. There are currently no expired agreements.

**LITIGATION** The University and the Hospitals are defendants in a number of legal actions. While the final outcome cannot be determined at this time, management is of the opinion that the liability, if any, resulting from these legal actions will not have a material adverse effect on the University's consolidated financial position.

**CONTRACTUAL COMMITMENTS** At August 31, 2006, the University had contractual obligations of approximately \$55,822,000 in connection with major construction projects. Remaining expenditures on construction in progress are estimated to be \$188,167,000, which will be financed with certain unexpended plant funds, gifts and debt. At August 31, 2006, the remaining commitment on contracts for the construction and remodeling of Hospital facilities was approximately \$65,769,000.

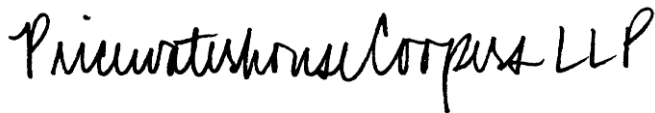
The University has committed to invest in numerous investment partnerships over a period of years pursuant to provisions of the individual partnership agreements. As of August 31, 2006, the aggregated amount of such unfunded commitments was \$5,727,143,000.

**GUARANTEES AND INDEMNIFICATIONS** The University (including the Hospitals) enters into mutual indemnification agreements in the normal course of its business. The impact of these agreements is not expected to be material. As a result, no liabilities related to guarantees and indemnifications have been recorded as of August 31, 2006.

# Report of Independent Auditors

To the Board of Trustees  
Stanford University

In our opinion, the accompanying consolidated statements of financial position and the related consolidated statements of activities and cash flows, which appear on pages 27 through 52, present fairly, in all material respects, the financial position of Stanford University (the University) at August 31, 2006 and 2005, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the University's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

A handwritten signature in black ink that reads "PricewaterhouseCoopers LLP". The signature is written in a cursive, flowing style.

San Francisco, California  
December 15, 2006

# Management Responsibility for Financial Statements

The University is the sole member of Stanford Hospitals and Clinics and Lucile Packard Children's Hospital; however, each of the Hospitals has its own separate management with responsibility for its own financial reporting.

Management of the University and the Hospitals are responsible for the integrity and objectivity of their respective portions of these financial statements. The University oversees the process of consolidating the Hospitals' information into the consolidated financial statements. Management of each entity represents that, with respect to their financial information, the consolidated financial statements on the preceding pages have been prepared in conformity with generally accepted accounting principles.

In accumulating and controlling financial data, management of the University and the Hospitals maintain separate systems of internal accounting controls. Management of the respective entities believe that effective internal controls are maintained and communication of accounting and business policies, by selection and training of qualified personnel and by programs of internal audits, give reasonable assurance, at reasonable cost, that assets are protected and that transactions and events are recorded properly.

The accompanying consolidated financial statements have been audited by the University's and Hospitals' independent auditors, PricewaterhouseCoopers LLP. Their report expresses an informed judgment as to whether the consolidated financial statements, considered in their entirety, present fairly, in conformity with generally accepted accounting principles, the consolidated financial position and changes in net assets and cash flows. The independent auditors' opinion is based on audit procedures described in their report, which include obtaining an understanding of systems, procedures and internal accounting controls, and performing tests and other audit procedures to provide reasonable assurance that the financial statements are neither materially misleading nor contain material errors. While the independent auditors make extensive tests of procedures and controls, it is neither practical nor necessary for them to scrutinize a large portion of transactions.

The Board of Trustees for the University and the separate Boards of Directors for the Hospitals, through their respective Audit Committees, comprised of trustees and directors not employed by the University or the Hospitals, are responsible for engaging the independent auditors and meeting with management, internal auditors and the independent auditors to independently assess whether each is carrying out its responsibility and to discuss auditing, internal control and financial reporting matters. Both the internal auditors and the independent auditors have full and free access to the respective Audit Committees. Both meet with the respective Audit Committees at least annually, with and without each other, and without the presence of management representatives.



RANDALL S. LIVINGSTON  
Vice President for Business Affairs and  
Chief Financial Officer, Stanford University



M. SUZANNE CALANDRA  
Controller  
Stanford University



DAVID R. EBEL  
Interim Chief Financial Officer  
Stanford Hospital and Clinics



TIMOTHY W. CARMACK  
Chief Financial Officer  
Lucile Salter Packard Children's Hospital

# Report from the Stanford Management Company

The Stanford Management Company (SMC) was established in 1991 and manages Stanford's financial assets. SMC is a division of the University with oversight by a Board of Directors appointed by the University Board of Trustees. The SMC board consists of investment and real estate professionals, the University president, chief financial officer, chairman of the Board of Trustees and the CEO of SMC. The board approves SMC asset allocation targets, oversees the hiring of external asset managers and evaluates the performance of SMC investments and professionals. SMC oversees approximately \$18.0 billion of endowment and trust assets, temporarily invested expendable funds and commercial real estate investments.

The majority of the University's endowment assets are invested through the Merged Endowment Pool (MEP), which is a diversified portfolio of actively managed financial and real estate assets valued at approximately \$15.3 billion as of June 30, 2006. MEP performance measurements are calculated on the 12 months ended June 30, 2006, to facilitate the comparison of returns with results of other endowments and foundations. The following discussion of endowment performance relates solely to investments in the MEP. The MEP generated a 19.5% investment return for the 12 months ended June 30, 2006. Over the past 10 years, the MEP achieved an annualized rate of return of 14.8%, growing from \$3.6 billion to \$15.3 billion. This investment performance places Stanford in the top 5% of all reporting university and college endowments during this period, according to the consulting firm, Cambridge Associates.

SMC, with assistance from its board, actively manages the MEP, while remaining committed to a consistent long-term investment strategy. The MEP portfolio is constructed on a foundation of modern portfolio theory and strategic asset allocation. The portfolio is designed to optimize long-term returns, create consistent annual payouts to the University's operating budget and preserve purchasing power for future generations of Stanford faculty and students.

During the 12 months ended June 30, 2006, the S&P 500 Stock Index was up 8.6% and the Lehman Aggregate U.S. Bond Index was down 0.8%. The MEP's 19.5% return was driven by a diverse set of assets that performed well during this period, including International Equities, Private Equity and Natural Resources. Most pronounced over this period was the substantial movement in Natural Resources and International Equities. The year began with a barrel of oil costing \$57, and it finished with a barrel of oil costing \$74—an increase of 30%. The Natural Resources asset class within the MEP returned 61% for the year as the MEP realized gains on a number of investments made in prior years in an environment of substantially lower commodity prices. Despite the surge in commodity prices, the U.S. economy performed well and inflation expectations and interest rates remained in check, with market volatility near historic lows. Over this period, as the Federal Reserve moved its Federal Funds Target Rate from 3.25% to 5.25%, the yield on longer-duration fixed income instruments remained stable. This was, in part, due to the volume of international capital flowing into the United States.

During FY 2006, Stanford Management Company worked through significant organizational change, both at the senior management level and within the individual asset classes. The strong performance of the MEP is both a testimony to former CEO Mike McCaffery and CIO Mike Ross and their team, as well as an important reminder of the power of a patient, long-horizon investment model. For a perpetual pool of capital, three-year annualized performance should be regarded as the minimum period upon which a meaningful review of recent MEP results can be conducted. Since June 30, 2003, the MEP annualized performance of 19.0% places Stanford in the top 4% of all reporting university and college endowments during this period, according to Cambridge Associates. Over this three-year period, the financial markets have created challenges for all investors. SMC has responded to this environment by remaining committed to our managers, who have demonstrated consistent strategies and excellent returns over a long period of time. We are excited to inherit a very strong portfolio, and motivated by the opportunity to make the investments in research, team, processes and risk management to continue the strong performance of the MEP.

**STANFORD MEP ASSET ALLOCATION** Given the perpetual nature of the University, SMC’s investment horizon is long-term. Our objective is to generate optimal total return relative to an appropriate level of risk for Stanford. SMC reevaluates portfolio asset allocation each June, reviewing with the SMC board expected risk, return and correlation among asset classes in the process of confirming current strategic asset allocation targets or setting new targets. The process takes into consideration an analysis of the historical characteristics of asset classes, as well as a review of current market conditions.

In fact, this broad-based strength of performance came about in an extremely benign interest rate environment, and tight credit spreads supported continued economic expansion in the United States, even in the face of rising energy prices. Inexpensive credit supported the robust private equity industry and gains in domestic real estate. International markets continued to reflect slow recovery in Europe and rapid economic expansion in Asia, as China and India continued to grow their economies at a rapid rate. The common theme was that inexpensive credit lubricated the world’s markets to an unusual degree. We expect to look back to this period as a rare period where positive returns were achieved across nearly every asset class.

The strategic asset allocation targets for the MEP as of June 30, 2006, are listed below:

**LONG-TERM POLICY TARGETS**

ASSET CLASS	STRATEGIC ALLOCATION
Public Equity	40%
Real Estate	16%
Private Equity	10%
Natural Resources	7%
Absolute Return	15%
Fixed Income	12%



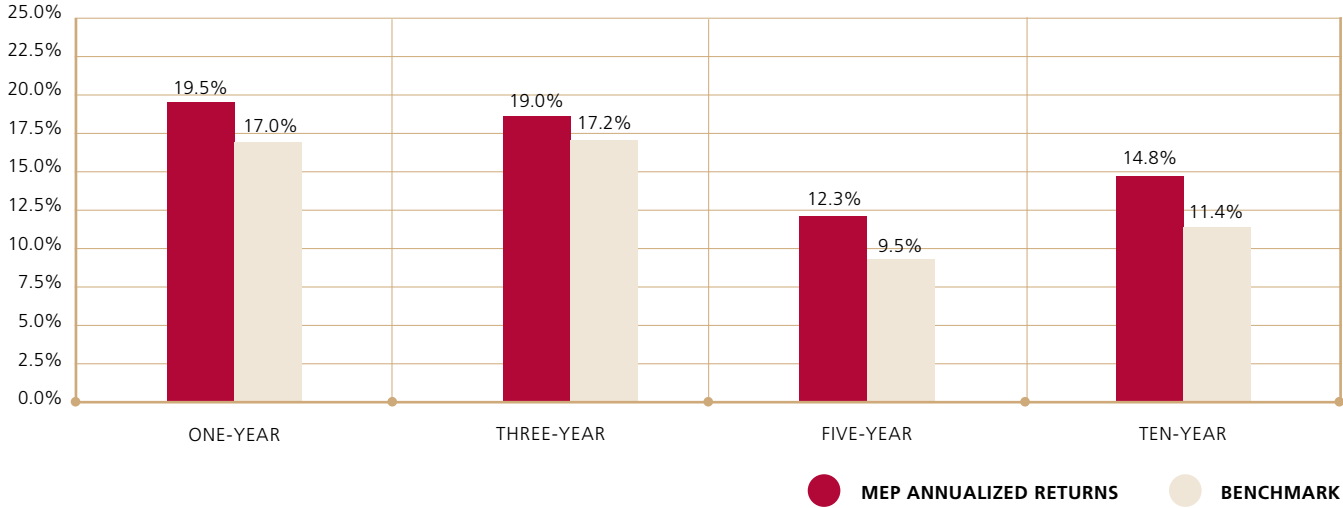
**STANFORD MEP PERFORMANCE COMPARED TO INFLATION** The table below outlines annualized returns for various periods ending June 30, 2006, and illustrates the performance of the MEP in a long-term context. Stanford's objective is to return a minimum of 6.25% over the rate of inflation. If this real return target is achieved over time, the value of the MEP will be maintained, net of annual payouts to support operating activities. Over the past one-, three-, five- and 10-year periods, Stanford's annualized real return has substantially exceeded the 6.25% target.

**MEP PERFORMANCE COMPARED TO INFLATION**

	ONE-YEAR	THREE-YEAR	FIVE-YEAR	TEN-YEAR
Nominal Endowment Return	19.5%	19.0%	12.3%	14.8%
GDP Deflator	3.3%	3.0%	2.5%	2.1%
Real Endowment Return	16.2%	16.0%	9.8%	12.6%

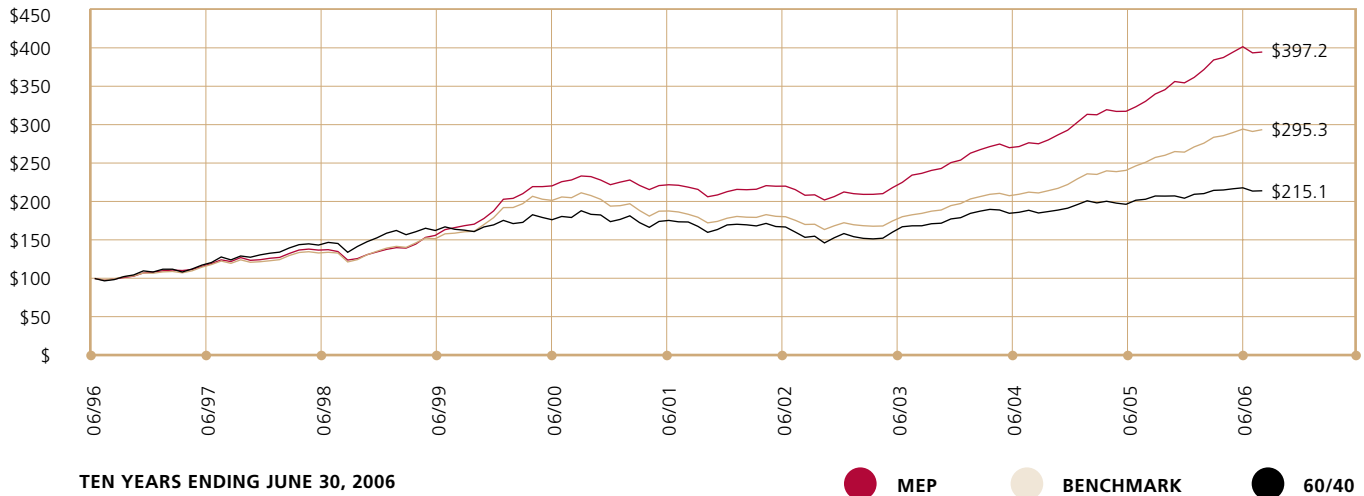
**STANFORD MEP PERFORMANCE COMPARED TO BENCHMARKS** SMC evaluates the performance of investment managers by comparing their returns to benchmarks that are appropriate for each individual asset class. SMC may alter an asset class benchmark to allow for a change in investment style, a shift in mix within an asset category or to account for the impact of leverage. The SMC board reviews asset class benchmarks on an annual basis to ensure comparability. SMC evaluates overall MEP performance by comparison to a composite benchmark, which represents a blending of the benchmark returns for each asset class weighted by the strategic allocations above. In the table below, actual performance, net of management fees, is compared to the composite benchmark for periods ended June 30, 2006.

**STANFORD MEP vs. STANFORD COMPOSITE BENCHMARK**



SMC's effectiveness in implementing its investment strategies through top-level manager selection has resulted in a consistent and long-term performance advantage over the composite benchmark. The cumulative return chart below compares the growth of \$100 in Stanford's MEP with that of the composite benchmark over the past 10 years. The MEP performance advantage (relative to benchmark returns) attributable to active manager selection has added in excess of \$3.5 billion to the value of the MEP over this 10-year period. The chart also compares the growth of this \$100 against a "60/40 portfolio" (a portfolio consisting of 60% stocks and 40% bonds), which represents a more traditional passive asset allocation.

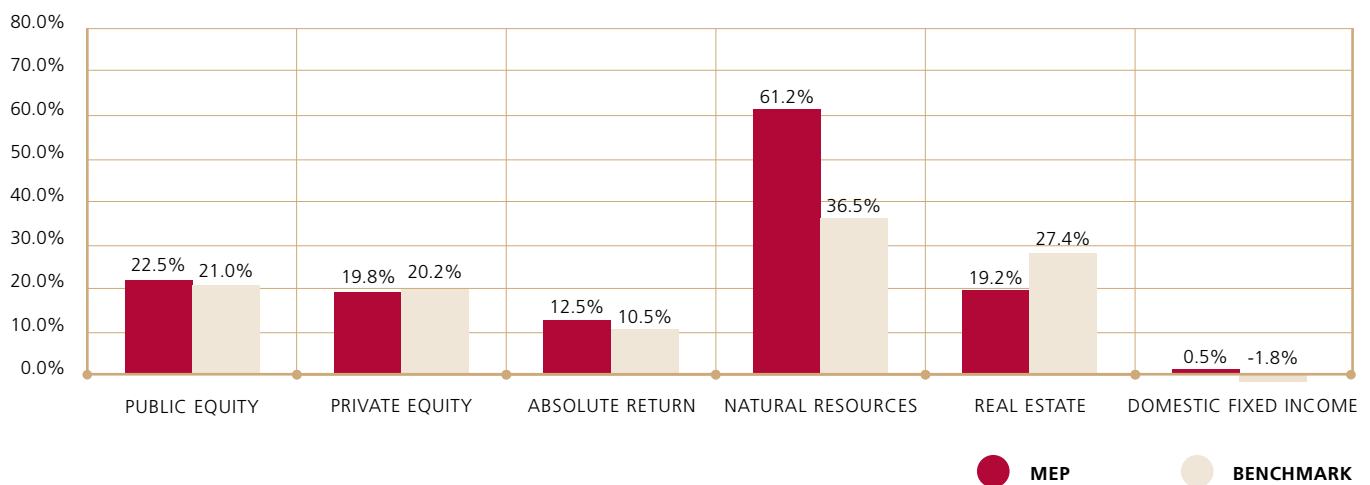
**STANFORD MEP vs. STANFORD COMPOSITE BENCHMARK vs. PASSIVE 60% EQUITY/40% BOND COMPOSITE**



Relative performance of the MEP versus its benchmark was strong for the one-year period with an overall portfolio alpha (return over benchmark) of 2.5%. The alpha was driven primarily by outperformance in the Natural Resources and Public Equity asset classes. Total return in most asset classes was strong for the year, as all asset classes, save fixed income, exhibited double-digit annual returns.

**INDIVIDUAL ASSET CLASS PERFORMANCE** The performance of individual asset classes for the 12 months ended June 30, 2006, relative to each asset class benchmark, is illustrated in the graph below:

**STANFORD MEP ONE-YEAR ASSET CLASS RETURNS vs. BENCHMARK**



Stanford's Public Equity portfolio benefited from its substantial exposure to the international equity markets. In particular, emerging market equities performed the strongest during the last 12 months. The equity portfolio is also tilted toward "quality" stocks—companies with lower leverage, lower interest rate sensitivity and generally a more consistent history of delivering high return on equity to shareholders. We continue to believe there is better relative value in quality companies versus the broader market. Over the last 12 months, however, this quality tilt underperformed broader equity market benchmarks, as riskier stocks have demonstrated superior relative performance.

Private Equity performance was achieved primarily by returns generated by our buyout managers; the liquidity in the financing markets, coupled with the increasing amount of private equity capital available, drove strong exits in this asset class. Our increasing exposure to growth equity in emerging markets also contributed to the overall performance.

We maintain our expectation that the top private equity firms will once again deliver returns significantly greater than the private equity market as a whole. SMC remains cautious in the current venture capital environment due to the substantial latent demand for the asset class found in the unfulfilled asset allocations of many new limited partner entrants to this marketplace. Nonetheless, venture capital has been a very successful asset class for Stanford when evaluated over the long term. Since inception, venture capital investment gains have added more than \$2 billion to the value of the MEP. SMC will continue to allocate capital to this asset sector by maintaining relationships with proven private equity funds and by selectively investing in new funds.

The Absolute Return portfolio is constructed to provide returns that are substantially uncorrelated to the equity and bond markets. The portfolio includes quantitative and fundamental equity hedge fund strategies, emerging markets, distressed debt, fixed income relative value and multi-strategy arbitrage funds. One-year results for the period ended June 30, 2006, demonstrate the successful execution of all of these strategies. As with the previous year ended June 30, 2005, we maintained a particular focus on distressed debt investing, which continued to perform well. SMC remains committed to a well-diversified Absolute Return portfolio, but is cautious about the current environment due to substantial increases in capital commitments from institutional investors into many hedge fund investment strategies.

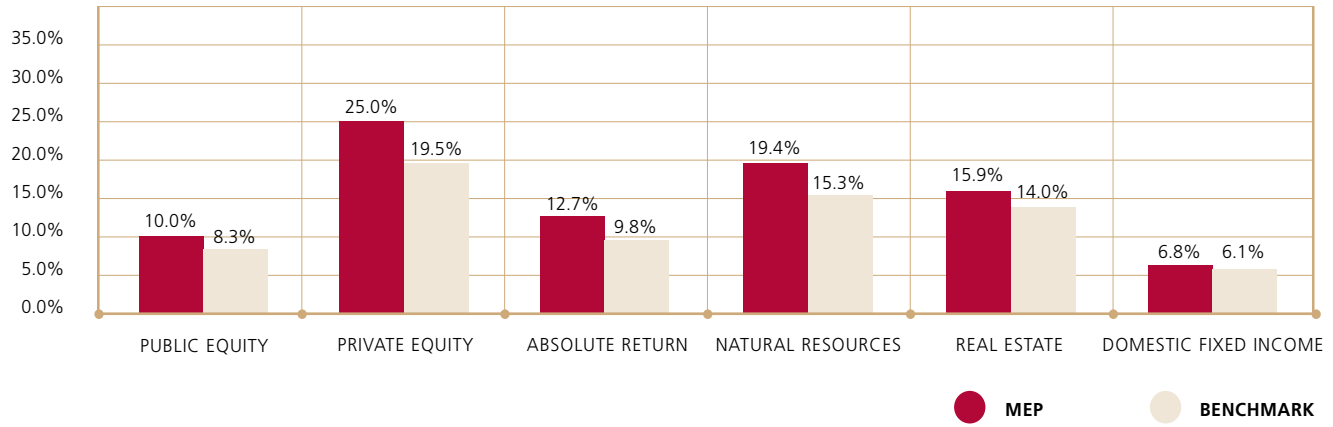
Driven by appreciating commodity prices, the Natural Resources portfolio continued to deliver extremely strong returns. SMC holds a diverse portfolio of outstanding managers in the oil, gas, energy and timber industries.

Stanford's endowment historically has had a substantially larger commitment to Real Estate than our peer institutions. The strategy of overweighting real estate investments is based on SMC's extensive experience in real estate development and management of University lands. SMC's core competency in these areas provides a significant advantage when evaluating real estate investments. The portfolio includes direct investments in commercial and residential real estate development, limited partnership positions in real estate opportunity funds, and publicly traded REITs. SMC strives to invest in real estate assets outside of the San Francisco Bay Area and Santa Clara County to provide economic diversification and seismic risk mitigation. The MEP's global Real Estate portfolio created strong returns through value-added activities and the continued demand for well-positioned assets.

The Fixed Income asset class continued to face a challenging, low-interest rate environment. With the yield on 10-year Treasury bonds hovering in the 4.0–5.0% range, low volatility and tight credit spreads, we see limited total return opportunities available in bonds. Ten-year Treasury yields rose about 120 bps, depressing returns associated with benchmark-oriented funds.

The results of 10-year asset class returns, relative to benchmark, illustrate the value of SMC’s ability to shift investment style/strategies and identify outstanding managers in each asset class as outlined below:

**STANFORD MEP TEN-YEAR ANNUALIZED ASSET CLASS RETURNS vs. BENCHMARK**



In closing, we are honored and excited by the opportunity to lead this organization and manage the University’s investment assets. We are committed to maintaining the Management Company’s long tradition of strong, risk-adjusted returns over long time horizons. The endowment is invested with a solid roster of diverse investment managers and measured portfolio tilts. We believe it is well-positioned to serve Stanford’s long-term funding requirements and growth objectives, even as we begin to implement our vision of SMC’s style and direction.

We are pleased with the portfolio’s 12-month return of 19.5%, but remain more focused and satisfied with the portfolio’s three-year and five-year annual returns of 19.0% and 12.3%, respectively. The Stanford Management Company remains energetically committed to our mission: the pursuit of optimized, risk-adjusted investment strategies that preserve the long-term purchasing power of the endowment for future generations.

John F. Powers  
 President and Chief Executive Officer  
 Stanford Management Company

Eric B. Upin  
 Chief Investment Officer  
 Stanford Management Company